

Cape Breton Regional Municipality

Council Meeting

AGENDA

TUESDAY, MARCH 18, 2025

2:00 P.M.

Council Chambers
2nd Floor, City Hall
320 Esplanade, Sydney, NS

Page intentionally left blank for copying purposes

Cape Breton Regional Municipality

Council Meeting

Tuesday, March 18, 2025

2:00 p.m.

AGENDA ITEMS

Land Acknowledgement

Roll Call

O' Canada

1. **APPROVAL OF AGENDA:** (Motion Required)
2. **APPROVAL OF MINUTES:** (Previously Circulated)
 - Special Council – October 28, 2024
 - Special Council – November 1, 2024
 - Council Minutes – February 11, 2025
 - Special Council – February 18, 2025
 - Special Council – March 4, 2025
3. **PROCLAMATIONS & RESOLUTIONS:**
 - 3.1 **World Water Day**
Councillor Steven MacNeil (See page 6)
 - 3.2 **Purple Day**
Councillor Steve Gillespie (See page 7)
 - 3.3 **Transgender Day of Visibility**
Councillor Earlene MacMullin (See page 8)
 - 3.4 **World Down Syndrome Day**
Councillor Glenn Paruch (See page 9)

Continued...

**Council Meeting Agenda
March 18, 2025 (Cont'd)**

4. PRESENTATION:

- 4.1 Cape Breton University – Forever:** David Dingwall, President and Vice-Chancellor and Sara Salter-Burke, Vice President, Development (See page 10)

5. BUSINESS ARISING:

5.1 Committee of the Whole – March 4, 2025:

- a) **Adoption of Wayfinding Strategy for the Cape Breton Regional Municipality:** Will Roy, Community Development Coordinator (See page 33)

Wayfinding Strategy Report and Preliminary Breakdown of Anticipated Costs for Signage circulated separately

5.2 Special Council – March 4, 2025:

- a) **Appointment of Citizens:** Christa Dicks, Director of Corporate Information Services/Municipal Clerk (See page 39)

6. CORPORATE SERVICES:

- 6.1 CAO Performance Evaluation Process:** Christa Dicks, Director of Corporate Information Services/Municipal Clerk (See page 41)
- 6.2 Chief Administrative Officer Position:** Mayor Cecil P. Clarke (See page 109)

7. FINANCIAL STATEMENTS:

- 7.1 CBRM Financial Statements to January 31, 2025:** Jennifer Campbell, Chief Financial Officer (See page 112)

For Information Only.

Continued...

**Council Meeting Agenda
March 18, 2025 (Cont'd)**

8. COMMITTEE REPORTS: N/A

9. IN CAMERA:

9.1 Approval of In Camera Minutes: (Previously Circulated)

➤ **In Camera Special Council – February 18, 2025**

9.2 Contract Negotiations: Deanna Evely, Director of Human Resources

*[In accordance with Section 22(2)(e) of the *Municipal Government Act*]*

To be circulated prior to the meeting.

10. CORRESPONDENCE:

10.1 Various Correspondence: Christa Dicks, Director of Corporate Information Services/Municipal Clerk

- Honourable Kim Masland, Minister of Emergency Management (See page 137)
- Honourable John A. Lohr, Minister of Municipal Affairs (See page 139)
- Nova Scotia Accessibility Directorate (See page 142)
- SolarBank Corp. (See page 144)

ADJOURNMENT



PROCLAMATION

World Water Day

WHEREAS:

The United Nations has declared Saturday, March 22nd, 2025, as World Water Day themed Glacier Preservation; and

WHEREAS:

The global campaign, called Glacier Preservation, means as the earth gets hotter, our frozen world is shrinking, making the water cycle more unpredictable.

**BE IT THEREFORE
RESOLVED:**

That CBRM Mayor Cecil P. Clarke and Council proclaim Saturday, March 22nd, 2025, as “World Water Day” in the Cape Breton Regional Municipality in hopes that residents will be inspired and encouraged to act in their own lives to change the way they use, consume, and manage water. Focus on the critical role water plays in the stability and prosperity of the world. Let’s celebrate by remembering our necessity for clean water to support the most basic human needs.

Councillor Steven MacNeil - CBRM District #8

March 18th, 2025



PROCLAMATION

Purple Day

- WHEREAS:** Purple Day is a global effort dedicated to promoting epilepsy awareness in countries around the world; and
- WHEREAS:** Epilepsy is one of the most common neurological conditions, estimated to affect over 50 million people worldwide and 42 people in Canada are diagnosed every day; and
- WHEREAS:** Purple Day will be celebrated on March 26 annually to increase understanding, reduce stigma and improve the quality of life for people with epilepsy throughout the country and globally.
- BE IT THEREFORE
RESOLVED:** That CBRM Mayor Cecil P. Clarke and Council proclaim March 26, 2025 “Purple Day”, in an effort to raise awareness of epilepsy in the Cape Breton Regional Municipality

Councillor Steve Gillespie – CBRM District #4

March 18, 2025



PROCLAMATION

Transgender Day of Visibility

<u>WHEREAS:</u>	The Cape Breton Regional Municipality is committed to building a welcoming and inclusive community for all which strengthens and fosters mutual understanding among the transgender, non-binary and gender non-conforming community; and
<u>WHEREAS:</u>	Every resident of the Cape Breton Regional Municipality has the right to have equal access to services, employment, and facilities without discrimination, harassment, acts of verbal or physical violence or abuse; and
<u>WHEREAS:</u>	Transgender Day of Visibility celebrates the accomplishments of transgender, non-binary and gender non-conforming minorities while fighting transphobia, acts of verbal and physical violence, prejudice, discrimination, and abuse.
<u>BE IT THEREFORE RESOLVED:</u>	That CBRM Mayor Cecil P. Clarke and Council proclaim March 31 st , 2025, as Transgender Day of Visibility in the Cape Breton Regional Municipality.

Councillor Earlene MacMullin - CBRM District #2

March 18th, 2025



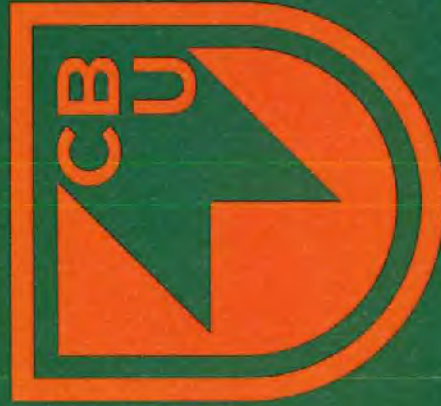
PROCLAMATION

World Down Syndrome Day

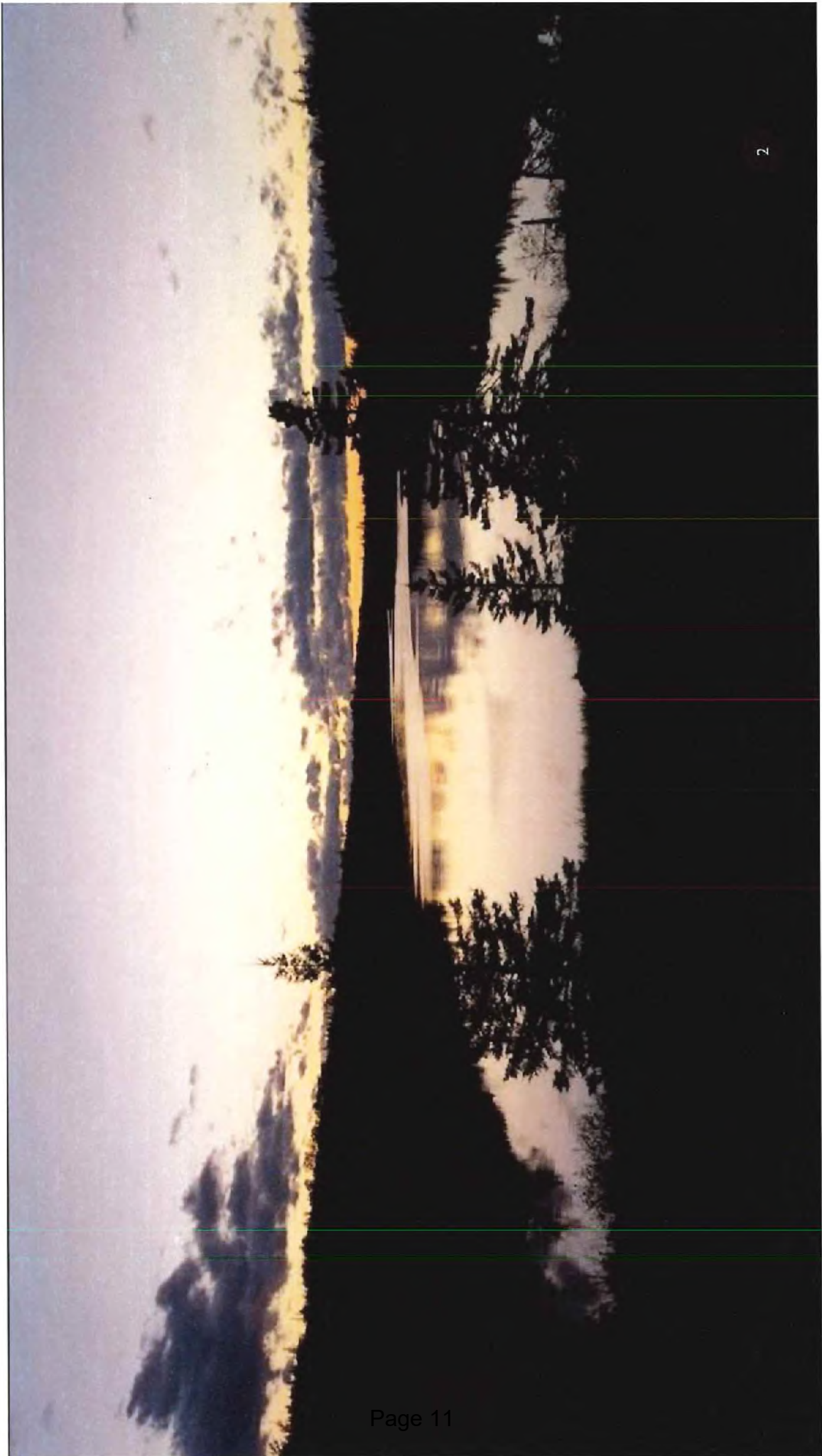
- WHEREAS:** March 21st is World Down Syndrome Day, a day to raise public awareness, promote inclusivity, and advocate for the rights, well-being, and independence of individuals with Down Syndrome; and
- WHEREAS:** World Down Syndrome Day provides an opportunity to celebrate the achievements and contributions of individuals with Down Syndrome, while also recognizing the importance of equal opportunities, access to quality education, healthcare; and
- WHEREAS:** People with Down Syndrome make significant contributions to the fabric of our communities. They participate in the workplace, run their own businesses, create art and music, excel in sports and recreation, and pursue studies in schools, community college and university within the CBRM;
- BE IT THEREFORE RESOLVED:** That CBRM Mayor Cecil P. Clarke and Council proclaim March 21, 2025 as “World Down Syndrome Day” in the Cape Breton Regional Municipality.

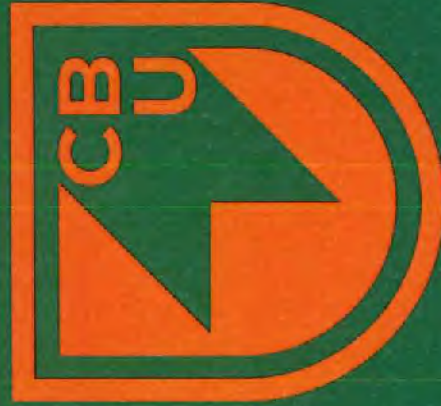
Councillor Glenn Paruch - CBRM District #6

March 18th, 2025



FOREVER





FOREVER

Cape Breton Medical Campus

Innovative Approach to Medical Education



FOREVER

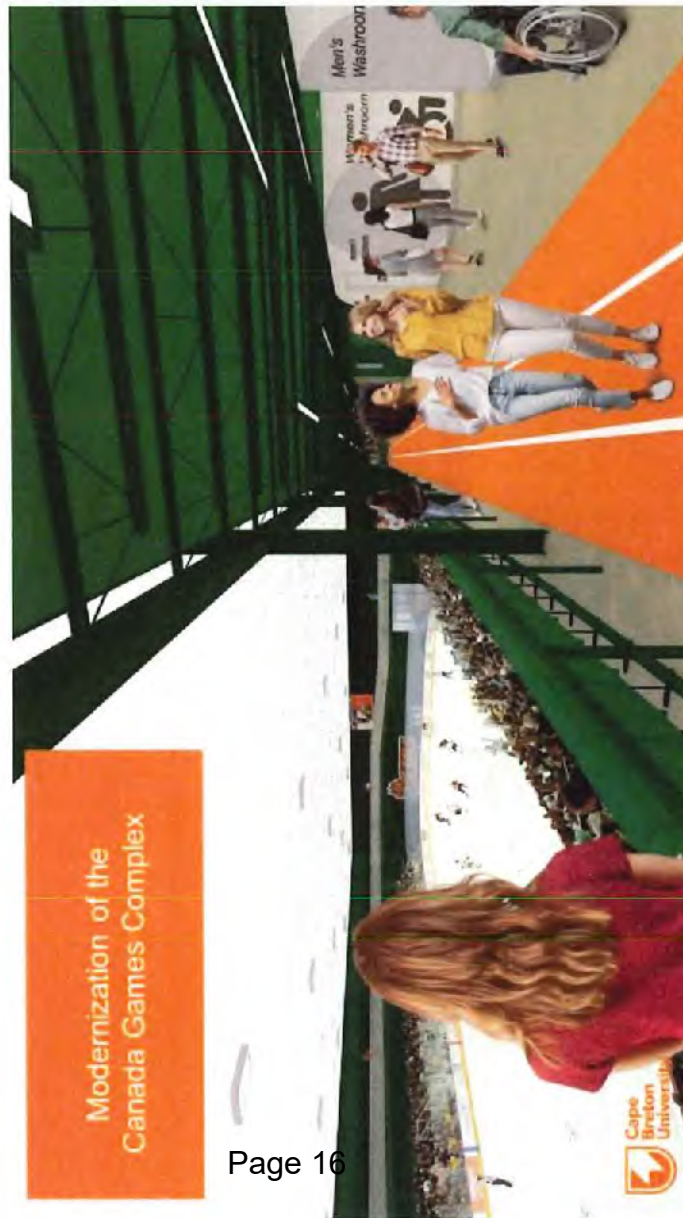


FOREVER

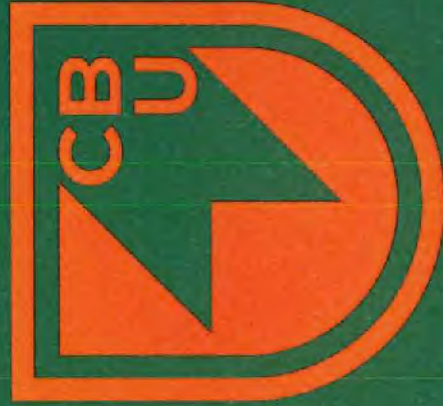
Community Engagement Van Program



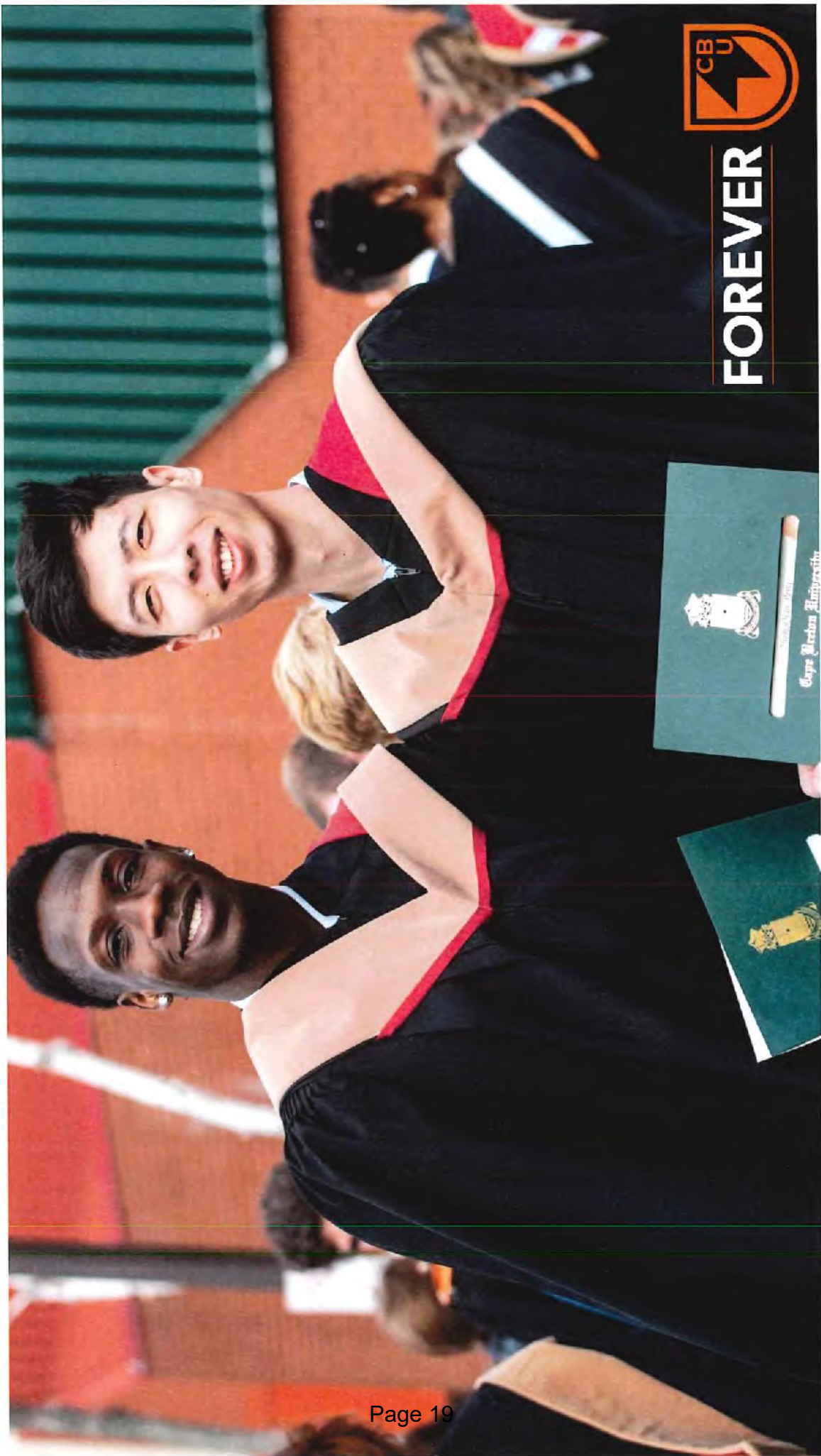
FORTEVER





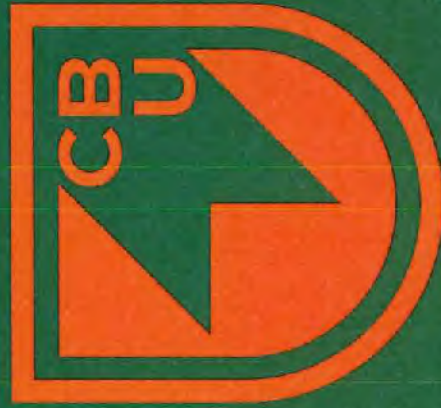


FOREVER



FOREVER





FOREVER



FOREVER





FOREVER



Nancy Dingwall Health and Counselling Centre



FOREVER

First Graduates Bachelor of Social Work Class



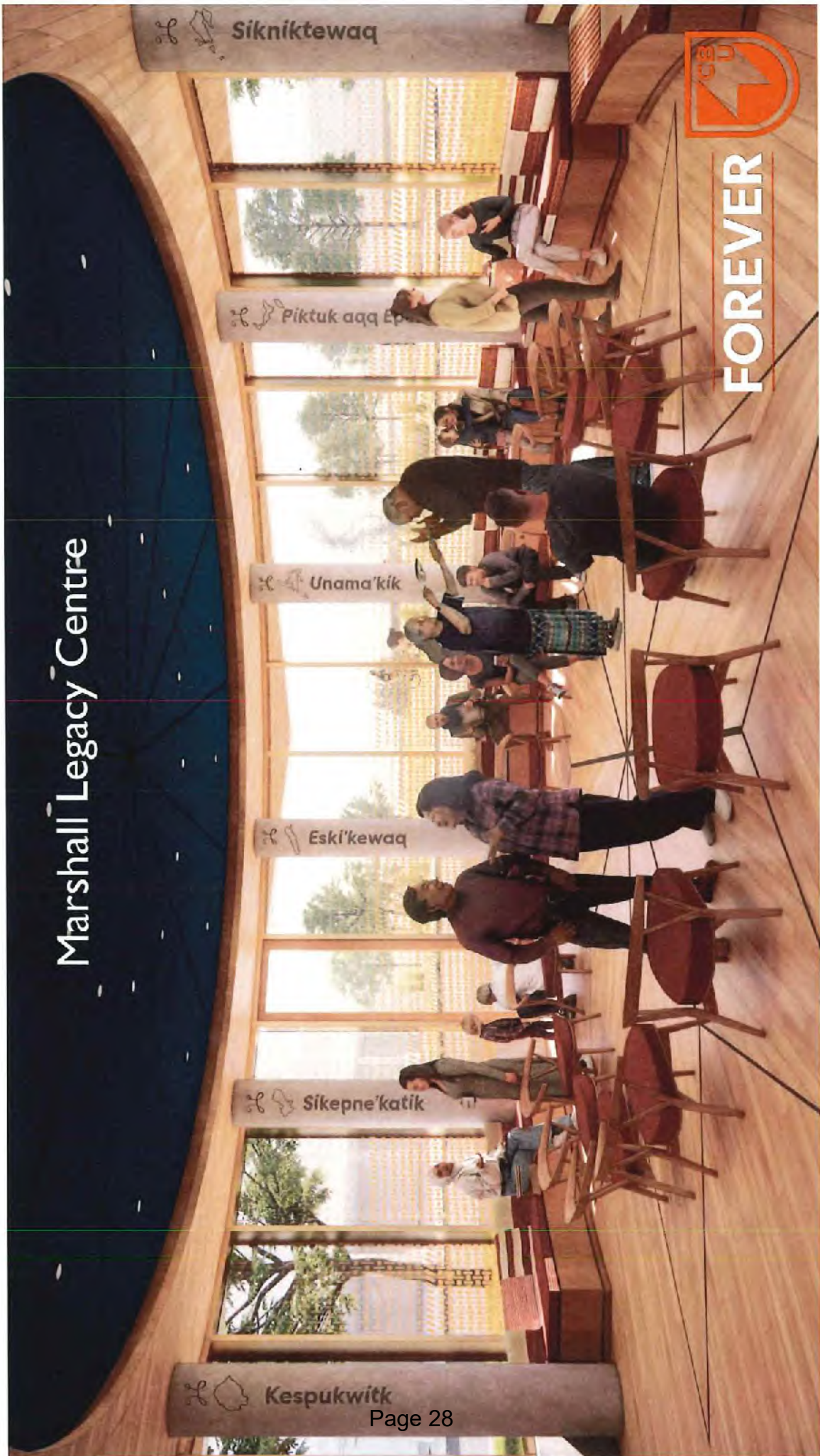
Centre for Discovery and Innovation



FOREVER



Marshall Legacy Centre



Cape Breton Medical Campus

Innovative approach to medical education

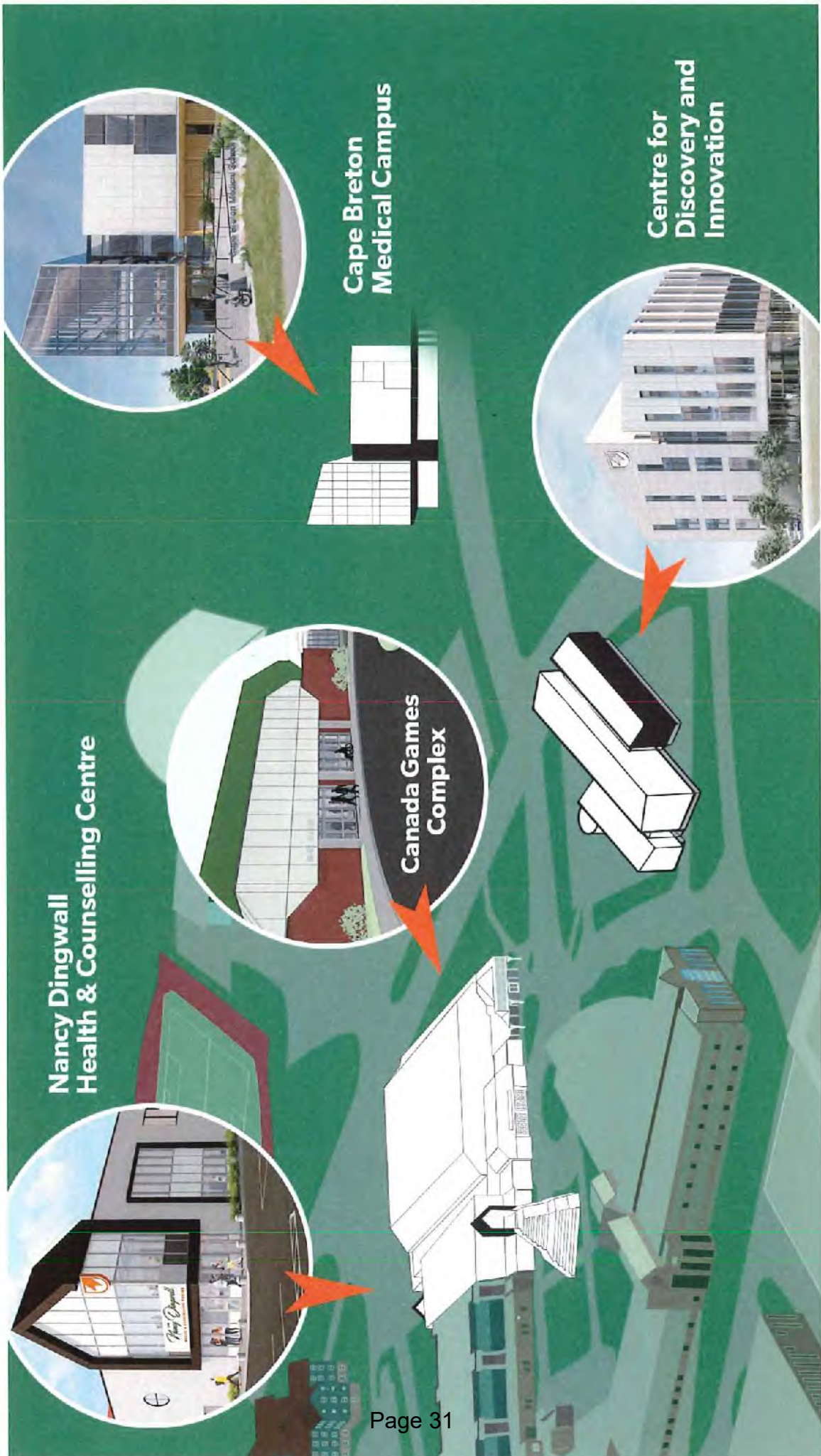


FOREVER

Cape Breton Medical Campus



FOREVER

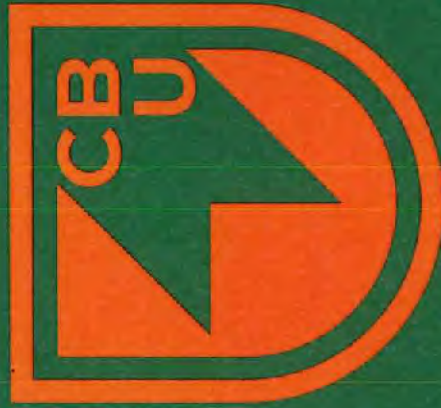


**Nancy Dingwall
Health & Counselling Centre**

**Cape Breton
Medical Campus**

**Centre for
Discovery and
Innovation**

**Canada Games
Complex**



FOREVER

Adoption of Wayfinding Strategy for the Cape Breton Regional Municipality

Motion

Moved by Councillor MacMullin seconded by Councillor O'Quinn, that a recommendation be made to Council to adopt the wayfinding strategy and recommended approach as set out in the report presented, subject to modifications.

Motion Carried

DRAFT



CAPE BRETON
REGIONAL MUNICIPALITY

TO: Mayor Clarke and Members of CBRM Council

SUBMITTED BY: Demetri Kachafanas, Interim Chief Administrative Officer

DATE: February 24, 2025

RE: Adoption of Wayfinding Strategy for the Cape Breton Regional Municipality

ORIGIN

CBRM Staff led initiative.

RECOMMENDATION

It is recommended that CBRM Council adopt the wayfinding strategy prepared by Fathom Studio, as set out in Attachment A, and approach to wayfinding and implementation, as outlined in the Discussion and Financial Implications sections of this report.

BACKGROUND

CBRM has lacked a consistent wayfinding system that connects current residents, new residents, and visitors. This is significant as CBRM is a large municipality consisting of 110 communities across 8 former municipal units, 2 Mi'kmaq communities, multiple provincial parks, a national historic site, other tourism assets and community facilities spread across a large geographic area.

Several policy and strategy documents cite the need for improved wayfinding in CBRM as a program worth investing in. These plans include the CBRM Forward Municipal Planning Strategy, CBRM In Motion, CBRM Accessibility Plan 2022 as well as plans from partners such as the Downtown Sydney Urban Core Plan of 2017, and the #Riseagain2030 Cape Breton Island Destination Development Strategy.

In 2022/23 the Atlantic Canada Opportunities Agency (ACOA) provided federal funding for a comprehensive wayfinding strategy under the Rediscover Main Streets Program. Through a tender process, Fathom Studio was contracted to work with CBRM staff to complete a new comprehensive wayfinding strategy for the municipality.

DISCUSSION

What is Wayfinding?

Wayfinding is the practice of helping people find their way through public spaces. Signage plays a big role in wayfinding, making places more “legible” to residents, visitors and newcomers. Effective wayfinding should anticipate needs and answer many questions that people have about new environments. For example, a good wayfinding system should help visitors with questions including: 1) is this the best/correct route? 2) have I arrived at my destination? 3) What destinations should I know about in this new place?

Wayfinding is a set of strategies to help point residents and visitors in the right direction. People who return to the same places, day after day, month after month, often do not require assistance finding their way. However, visitors and newcomers who are looking for a destination in an unfamiliar place will need some cues to get to their intended destination.

Wayfinding is also about destinations, what name to use, when, and whether to use names or symbols or both. Including every possible destination would be impossible, as such wayfinding is about prioritizing what destinations to include, at what point in the process, and when, where, and what elements of the system they may appear on.

The Need for Physical Wayfinding in a Digital Age?

Digital wayfinding tools are a supplement to conventional media such as signage rather than a replacement for physical wayfinding options. Implementing a quality wayfinding system allows residents and visitors to navigate by observing their surroundings, this helps develop a sense of place and foster an appreciation and knowledge of their surroundings. Wayfinding contributes to a welcoming environment enabling visitors to arrive at their destination safely, find the services they need or want, and leave with a positive perception of the community. Further, for residents, signage can instill a sense of community pride and raise awareness of less known amenities and attractions, especially in a large community like CBRM.

Best Practices in Wayfinding

Best practice in wayfinding is to use as few signs as possible while maintaining functionality. This includes minimizing the use of confirmation signage and ensuring directional signs are only placed at key decision points along the way to a destination. It is also important to ensure new signs replace existing signs and old signage is removed at the time of installation. This approach ensures signs are up to date and in good repair without duplicative or cluttered messaging.

Effective signage design and placement ensures signage is concise, legible, relevant, and useful. Symbols or pictograms used should aid in understanding and should be limited to symbols that are in wide use and recognizable. Colour may be used to reinforce messaging and may contribute to improved brand recognition and sense of place. Signs and navigation should meet accessible design standards, including placing signs at legible height, with high contrast text, and simple messaging.

Review of CBRM's Current Wayfinding

Fathom Studio performed an audit of CBRM's wayfinding infrastructure which greatly reinforced the need for a comprehensive wayfinding strategy. Key findings from Fathom Studio's initial audit included:

- 1) Current CBRM gateway identification signs do not incorporate all elements of the Municipality's current brand or colours;

- 2) Community identification signs vary widely in shape, size, style and brand, sometimes even within a single community. There is also inconsistency in placement of signs at community boarders and boundaries. Some gateway signs are in significant disrepair;
- 3) Road Signs are in place however often there is inconsistency between styles. Other times, there are duplicate signs in close proximity;
- 4) Park identification signs vary in style and repair. Some are very attractive but do not feature CBRM branding. Signs are often installed parallel to traffic and do not assist residents and visitors searching for a particular destination; and
- 5) Similar to park identification signs, facility identification signs vary in size, style and appearance.

Branding and Sign Hierarchy

Branding did not form a component of the wayfinding strategy. Based on feedback from staff, Fathom Studio kept sign branding minimal to ensure signage remains flexible and relevant in the event of updates to municipal branding. Flexibility granted through a minimally branded sign type allows easy integration updates to brand, colouring or community symbols. Should Council proceed with a review of municipal branding in the future, signage adopted and installed under the wayfinding strategy will allow for changes that reflect updated or new municipal branding and design.

The wayfinding strategy focuses on the hierarchy of signage, emphasizing scale and form to improve navigation and accessibility. The strategy provides guidelines for signage installation, ensuring consistency and functionality across the community. This framework enhances wayfinding, adapts as the community grows and allows for future changes in branding.

Choosing Destinations for Wayfinding

When choosing destinations within CBRM, staff and Fathom were selective, prioritizing direct users of community assets, both CBRM-owned and otherwise, that are accessible, useful, important year-round, and available to a broad audience. Destinations that are of recreational, cultural, historical, and or utilitarian importance were also targeted.

Implementation of Deliverables from Wayfinding Strategy

In addition to the work completed as part of the audit of CBRM's existing signage, Fathom Studio prepared a comprehensive wayfinding strategy that allows for effective implementation. Notably Fathom Studio has identified:

- 1) An entirely new sign family for use in wayfinding within the CBRM;
- 2) A detailed location plan of all 339 recommended gateway, directional and facility identification signs;
- 3) Fabrication specifications for each sign type;
- 4) Complete design for all initially proposed signs;
- 5) A guide for how to update the wayfinding system to reflect our community as it evolves; and
- 6) Initial estimates of costs for each sign type.

Next Steps – Approach to Wayfinding in CBRM and Proposed Implementation

Staff recommend that Council adopt an implementation approach to wayfinding that is phased, beginning with high visibility gateway signs, and replacement of missing or worn destination signs. Staff recommend an ad-hoc approach to replacement of signage, whereby signs are replaced on an as-needed basis when they are due for replacement. Staff will also explore opportunities for funding as signage is replaced. The strategy further recommends:

- 1) Replacement of Gateway Signage at Entry Points to the Municipality
 - a. Seek funding for fabrication and installation of wayfinding system starting with major gateway signs to establish wayfinding signage look and feel as visitors enter the CBRM.
- 2) Identification of Initial Priority Signs
 - a. Identify current gaps in wayfinding signage (missing facility identification or destination signs).
 - b. Identify signs that are redundant, at end of life and or in poor repair.
 - c. Grouping wayfinding sign installations by region to ensure that wayfinding interventions are complete, including all navigation and destination signage.
- 3) Installation of Wayfinding Signage
 - a. Install new signs at Municipal Gateways.
 - b. Install missing or replace deteriorated facility identification/destination signage.
 - c. Begin installation of wayfinding signs by region or cluster in a phased approach.
 - d. Continue to replace signs with new sign typologies as old signs reach end of life and are due for replacement.
- 4) Maintain New Wayfinding System
 - a. Inspect signs for wear, visual obstructions, and damage annually.
 - b. Ensure that wayfinding signs or pathways are updated as routes, destinations or other changes occur.
 - c. Use wayfinding strategy to determine appropriate wayfinding for new community assets as they are developed.

COMMUNITY ENGAGEMENT

The level of community engagement was consultation through in-person meetings with stakeholder organizations and an open house session held at the James McConnell Memorial Library. Additionally, Fathom Studio held consultation with the Municipality's neighbouring Mi'kmaq communities.

FINANCIAL IMPLICATIONS

Development of the wayfinding strategy has no further budget implications. Funding for Fathom Studio to undertake this work was funded through a combination of planning department professional services and a significant contribution from ACOA under the Rediscover Main Streets Program.

Installation and maintenance of a cohesive wayfinding system requires additional budgetary commitments. Fathom Studio's initial estimate for the cost to implement all proposed signs in this plan is \$1,872,450.00. This includes the fabrication and installation of 339 signs throughout the municipality. Over one third of the total amount is allocated for major gateway signs welcoming residents and visitors to CBRM. The remainder is allocated to facility identification signs, including navigational signage throughout the municipality. A preliminary breakdown of anticipated costs for signage is provided as Attachment B.

To ease budgetary implications, staff recommend phasing new signage in over time and accelerating implementation when external funding can be obtained. Funding from other levels of government may be sought for signs with significance to tourism, including major gateway signs. Fathom Studio noted

most signs come with a five-to-ten-year warranty and often remain in service for far longer. By amortizing directional, navigation and facility signs over this time, staff recommend an annual maintenance and implementation budget for navigational signage at under \$150,000.00 per annum.

Costs may increase when facilities and sites are added beyond the scope of the initial location plan proposed by Fathom Studio, as new content would require modification or the addition of new signs and supportive navigation signage.

ALTERNATIVES

1. Council may choose to adopt the wayfinding strategy and recommended approach, as set out in this report, subject to modifications.
2. Council may choose not to adopt the wayfinding strategy and recommended approach.

ATTACHMENTS - Circulated separately

Attachment A: Wayfinding Strategy Report

Attachment B: Preliminary Breakdown of Anticipated Costs for Signage

Report Prepared by:

William Roy, Community Development Coordinator, Planning and Development 902.563.5072

Tyson Simms, Director, Planning and Development 902.574.1936



Cape Breton Regional Municipality
320 Esplanade
Sydney, NS B1P 7B9

To: Mayor Clarke and Council
Submitted by: Christa Dicks, Municipal Clerk
Date: March 18, 2025
Subject: Appointment of Citizens

At the February 11th, 2025, meeting of Council, the following motion was passed:

Motion

Moved by Councillor Paruch, seconded by Councillor Sheppard-Campbell, to approve the recommendations regarding vacancies on various committees as follows:

- Refer the applicants as presented for the Accessibility Advisory Committee to Council
- Refer the applicants as presented for the Audit Committee contingent on qualifications to Council
- Refer the applicants as presented for the Diversity, Equity, and Inclusion Committee to Council
- Refer the applicants as presented for the Heritage Advisory Committee to Council
- Defer all applications for the Library Board for additional time for review
- Defer all applications for Police Commission for additional time for review
- That Council direct staff to reissue a call for public interest to serve on the Accessibility Advisory Committee
- That Council direct staff to reissue a call for public interest to serve on the diversity, equity, and inclusion committee after the terms of reference have been developed

Motion Carried

Citizen appointments to the Library Board and Police Commission were deferred to allow Council additional time to review the applications which were then referred and approved on March 4th, 2025 during a Special Council meeting.

All selected applicants have accepted the positions to various Committees and Boards and any required background checks have been completed and are in order.

The successful candidates are as follows:

- **Accessibility Advisory Committee (2-year term)**
 - Mairibeth Reilly
 - Denise McSpadden
 - Kyron Coombes
 - Kim Bates
 - Kathy MacIntyre

- **Audit Committee (2-year term)**
 - Sue Forrester
 - Mark Galley
- **Diversity, Equity, and Inclusion Committee (3-year term)**
 - Chen Lu
 - Ethan Paul
 - Kathy MacIntyre
 - Lillian Marsman
- **Heritage Advisory Committee (2-year term)**
 - Alynese Nightingale
 - Kyron Coombes
 - Saul MacNeil
 - Richard Rose
 - Spyro Trifos
 - Ethan Paul
- **Cape Breton Regional Library Board (2-year term)**
 - Ann Dunn
 - Jean MacAulay MacIntyre
- **Police Commission**
 - Tom Vickers
 - Ken Tracey
 - Matthew Conner

A full list of citizen and Council appointees will be posted at www.cbrm.ns.ca.

Original signed by:

Christa Dicks
Director of Corporate Information Services/Municipal Clerk

A copy of this report can be obtained online at www.cbrm.ns.ca or by contacting the Office of the Municipal Clerk at 902-563-5010

Report Prepared by: Christa Dicks, Municipal Clerk/Director Corporate Information Services



To: Mayor Clarke and Council
Submitted by: Christa Dicks, Municipal Clerk
Date: March 18, 2025
Subject: CAO Performance Evaluation Process

Origin

Staff initiated.

Legislation and Related Policies

Municipal Government Act, Sections 28, 30, 31

Recommendation

It is recommended Council:

1. Approve the Chief Administrative Officer Performance Evaluation Policy as presented at the next meeting of Council.
2. Establish a CAO Performance Evaluation Committee as outlined in the Chief Administrative Officer Evaluation Policy Section 7.

Background

The ongoing policy evaluation process by the Clerk's Office, combined with discussions during recent budget deliberations regarding the CAO's position, has revealed that there is currently no formal policy in place to evaluate the CAO's performance. Given the CAO's pivotal role in governance, operations, and strategic alignment, creating a transparent and consistent performance evaluation framework is essential.

Discussion

Historically, the CAO's performance evaluations were conducted on an ad hoc basis. Moving forward, a more structured and consistent approach is recommended to ensure performance is measured against clear benchmarks tied to Council's strategic priorities. By establishing well-defined criteria and objectives, Council can effectively track progress, recognize achievements, and address areas of concerns. A formal, transparent policy would clarify the CAO's responsibilities, set clear priorities, and support ongoing professional development. Additionally, a policy would increase accountability and foster a collaborative relationship between Council and the CAO.

Within the proposed policy, it is also recommended that a performance evaluation committee, consisting of four Council members be established to oversee an annual evaluation process and report the results back to Council. This approach provides a balanced oversight and diverse perspectives, ensuring the evaluation reflects a range of community priorities. The committee would recognize best practices and use resources such as the CAO Performance Evaluation Toolkit from the Canadian Association of Municipal Administrators (CAMA). The evaluation process would include clear timelines, objective metrics, structured feedback, and targets.

With the results of the annual evaluation, the committee would provide recommendations to Council on contract updates, adjustments to compensation, and targeted initiatives for professional development. This structured, policy-based approach is expected to promote continuous improvement, foster greater alignment with the Council's priorities and strengthen the overall governance framework.

Financial Implications

Policy development and activities are undertaken using existing resources.

Options

1. CBRM Council may adopt the recommendation with modifications. This may require a supplementary staff report.
2. CBRM Council may refuse the recommendation in part or in whole.

Attachments

A – CAO Performance Evaluation Policy See page 43

B – NSFM How to Conduct an Effective CAO Performance Review See page 45

C – CAMA CAO Performance Evaluation Toolkit: Guide for the Mayor and Council See page 73

D – CAO Job Description See page 104

A copy of this report can be obtained online at www.cbrm.ns.ca or by contacting the Office of the Municipal Clerk at 902-563-5010.

Report Prepared by: Christa Dicks, Municipal Clerk 902-563-5010.



Title	Chief Administrative Officer Performance Evaluation
Date	
Revision Date	
Replaces	

1. Title

Chief Administrative Officer Performance Evaluation Policy

2. Legislative Authority & Related Policies

Municipal Government Act, Sections 28, 30, 31

3. Policy Statement

Regular performance evaluations ensure that the Chief Administrative Officer is provided with accurate and appropriate feedback with goals of enabling and achievement of corporate objectives and improving municipal performance.

4. Purpose

4.1. The performance evaluation of the Chief Administrative Officer is a valuable instrument which can serve to:

- 4.1.1. Discuss the relationship between Council and the Chief Administrative Officer;
- 4.1.2. Provide clarity on expectations of the position; and
- 4.1.3. Provide an assessment of the performance of the role, responsibilities, and authority as set out in the legislation, this policy, and the job description.

5. Scope

5.1. This policy applies to the Chief Administrative Officer as the only employee of the CBRM Council.

6. General Provisions and Principles

6.1. The annual performance review is part of an ongoing performance management process by which Council and the CAO work together to plan, monitor, and review work objectives. The review includes the development of measurable criteria that:

- 6.1.1. Align with the organization's strategic direction and culture;
- 6.1.2. Are practical and easy to understand;
- 6.1.3. Provide an accurate picture of expectation and performance;
- 6.1.4. Reflect the responsibilities assigned to the CAO by contract, policy, and legislation;
- 6.1.5. Include a collaborative process for setting goals and reviewing performance based on two-way communication between the Council and CAO;
- 6.1.6. Monitor and measure results (what) and behaviours (how);
- 6.1.7. Ensure that administrative work plans support the strategic direction of the organization;
- 6.1.8. Identify and recognize accomplishments; and
- 6.1.9. Support administrative decision-making.

6.2. Performance evaluations will be completed annually immediately following the budgetary process, or another date as mutually agreed by the Performance Evaluation Committee and the CAO.

- 6.3. Annual performance evaluations will be completed using industry best practices including the Canadian Association of Municipal Administrators CAO Performance Evaluation Toolkit.
- 6.4. All communications related to the CAO Performance Evaluation are confidential.

7. Roles and Responsibilities

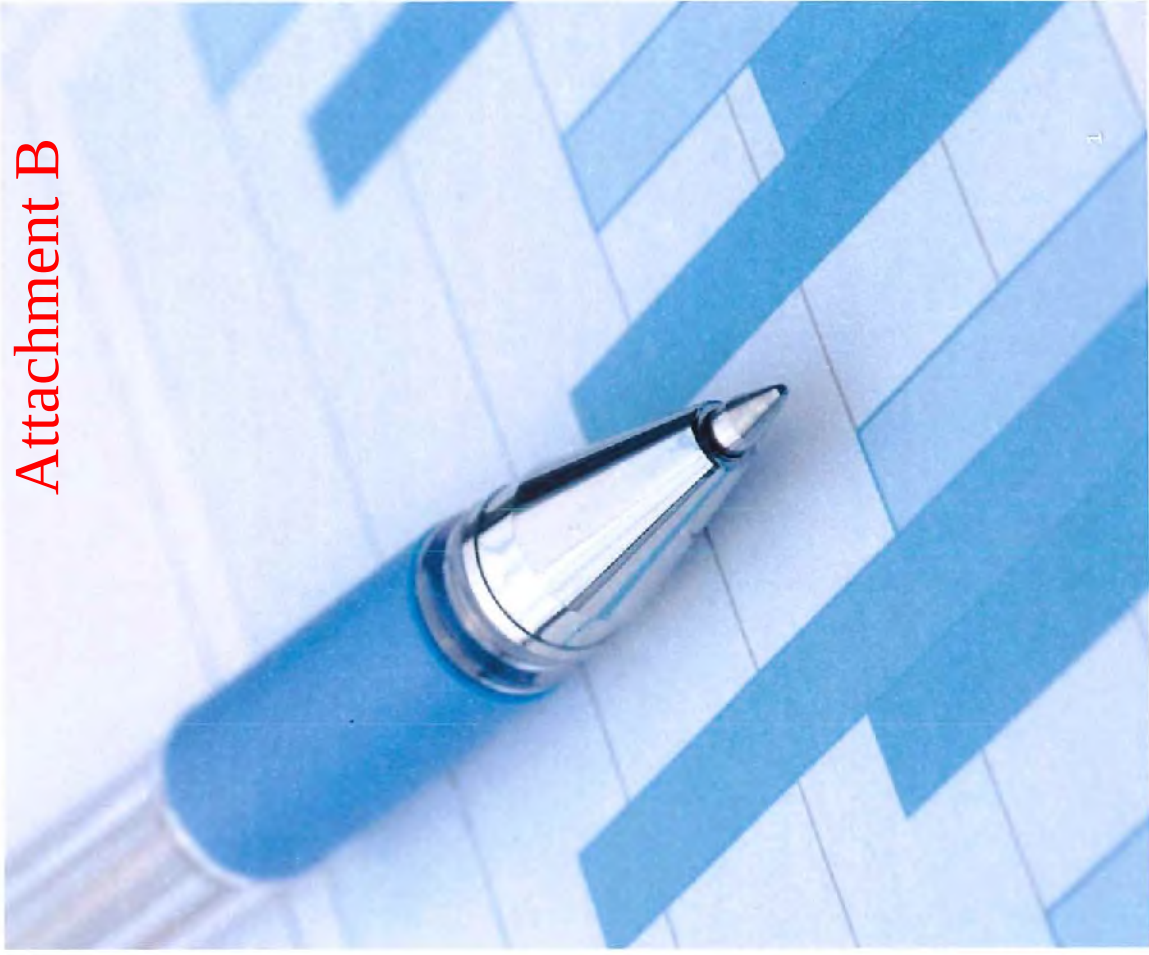
- 7.1. A CAO Performance Evaluation Committee will be established to facilitate and support excellent communications and positive collaborative effort between the CAO and elected officials.
 - 7.1.1. The Committee will consist of a Chair and three members of Council for the duration of their appointment; and
 - 7.1.2. A new committee will be established by January 31st immediately following a regular election held under the *Municipal Elections Act*.
- 7.2. The committee chair will schedule the date and time of the annual evaluation in consultation with the committee and the CAO.
- 7.3. Where an annual evaluation has not been scheduled within one month of completion of the budgetary process, the CAO will initiate the scheduling of the meeting with the committee.
- 7.4. Committee members will sign evaluations which will be securely stored in a confidential file in the Mayor's Office.
- 7.5. The Chair, with the Committee, will provide the evaluation to Council at a closed session as per Section 22(2)(c) and (e) of the *Municipal Government Act*.

8. Policy Review Requirements

- 8.1. Annually

9. Communication

- 9.1. Once approved, this policy is provided by the CAO to the Performance Evaluation Committee.
- 9.2. In the event the CAO's position is vacant, the policy is provided for annual review and to the Performance Evaluation Committee by the Clerk's Department.



How to Conduct an Effective CAO Performance Review

Nova Scotia Federation of Municipalities
2023 Spring Conference

Presented by
Gerald Walsh Associates Inc.

Performance reviews are universally unpopular

- 66% were strongly dissatisfied with their performance review process and said it interferes with their productivity.
- 65% reported the process is not even relevant to their jobs.
- 61% felt the process was outdated.
- 62% felt it was often incomplete, too generic, or too infrequent.



Why conduct performance reviews?

- Gives CAO an opportunity to report on progress against goals.
- Invites Council members to reflect on CAOs overall performance.
- Identifies areas for development.
- Formalize goals for the coming year.



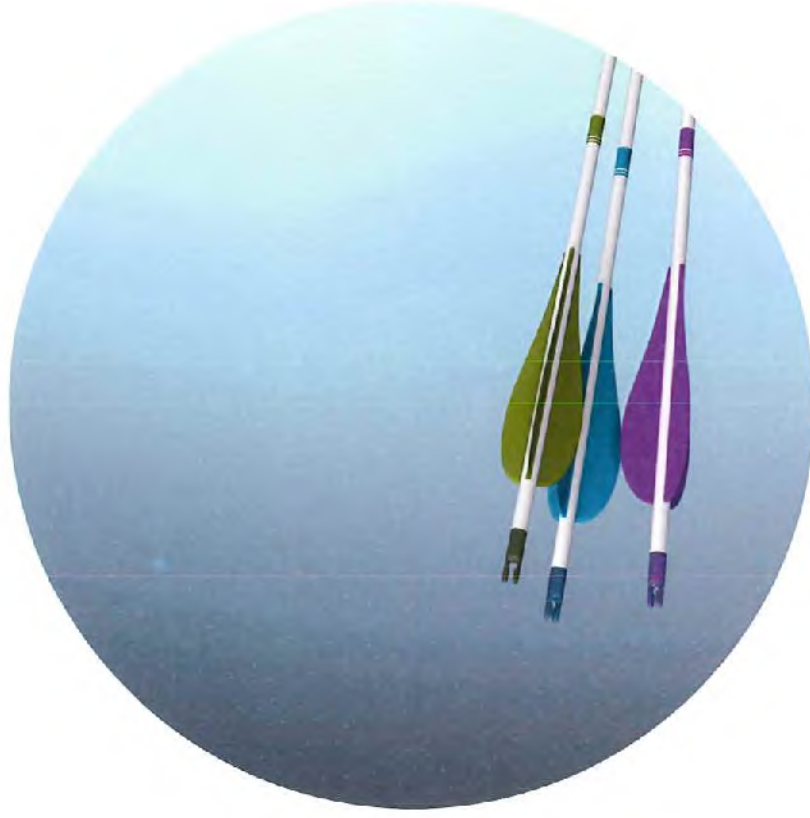
Uncouple pay from performance

- Discussing compensation can undermine honest conversations about performance, goals, and development.



Challenges in conducting performance reviews

- Scope of evaluation (lack of clear performance criteria)
- Subjectivity and bias
- Getting relevant feedback
- CAOs resistance to feedback
- Timing of evaluation
- Political influences





Best process to use for CAO evaluation

1. Gather background materials
2. Build support for process
3. Decide who will lead the process
4. Provide Council with overview
5. Design and distribute assessment tool
6. Discuss results with Council
7. Review results with CAO and develop action plans
8. Support CAO plans in coming year



Gather background materials

- CAOs job description
- Municipal Government Act
- Strategic plan
- Annual goals and objectives
- Financial statements vs budget
- CAOs individual performance plan

Who should provide performance feedback?

- Council
- Direct reports
- Self-evaluation



Performance objectives for a CAO / scope of evaluation

- Leadership
- Strategic orientation
- Financial management
- Human resource management
- Governance and council relations

Leadership

The CAO:

1. Exercises sound judgment in dealing with significant issues affecting the Municipality.
2. Displays a high level of integrity, honesty, and fairness always.
3. Demonstrates a clear understanding of the local, regional, provincial, and national issues affecting the Municipality.
4. Ensures the effective stewardship of human, financial and physical resources.
5. Identifies, assesses and manages the significant risks to the Municipality.
6. Ensures that municipal services are delivered efficiently and effectively.
7. Supports diversity, equity, and inclusion initiatives.

Strategic orientation

The CAO:

8. Develops and communicates clear business plans that reflect Council's strategic priorities.
9. Monitors and evaluates objectives and plans to ensure they are achieved and takes action as needed.
10. Reviews and, where appropriate, adjusts the long-term strategies and objectives of the Municipality in consultation with Council.

Human resource management

The CAO:

15. Ensures comprehensive performance reviews are conducted for all staff.
16. Ensures adequate staff resources are in place to carry out the work of the Municipality.
17. Has created a succession plan for all critical positions in the Municipality.
18. If required, brings confidential human resource matters to Councils attention.
19. Takes concrete steps to ensure employees' health, safety, and overall wellness.

What is the best
scoring method?



Rating Scale

- ☐ Strongly agree
- ☐ Agree
- ☐ Slightly agree
-
- ☐ Slightly disagree
- ☐ Disagree
- ☐ Strongly disagree
-
- ☐ Do not know / unable to answer



The value of qualitative feedback

- Enables evaluators to give more specific feedback on CAO strengths, weaknesses and areas for improvement
- Specific examples of CAOs contributions and achievements demonstrates that Council is paying attention and values their contributions



At end of survey

What are the CAOs greatest strengths?

What are the things you appreciate the most about the CAO?

What areas would you like to see the CAO improve in the coming year?

Are there any specific training opportunities the CAO should utilize?





Direct reports

The CAO ...

1. Communicates the goals and strategy to the team clearly.
2. Keeps the team focused on our priorities and results.
3. Is open to new ideas and values the perspective I bring to the team.
4. Provides constructive feedback that helps me improve my performance.
5. Shows an interest in me as a person.
6. Supports my professional development and growth.
7. Is authentic and inspires trust.
8. Grants me the autonomy to do my job and does not micromanage me.
9. Shares relevant information with the team that helps us do our jobs better.
10. Is available when I need her, and she listens well when I have concerns.
11. Leads by example, and I consider her a role model.
12. Is a collaborative leader who actively encourages participation from all.
13. Supports me in my relationship with Council.

Direct reports

Open-ended questions:

1. What is one thing the CAO does very well as a leader?
2. What is one thing the CAO could improve upon to be more effective as a leader?
3. How can the CAO help you be more successful in your role with MODY



Who should provide performance feedback?

Council

- Quantitative
- Qualitative

Direct reports

- Quantitative
- Qualitative

Self-evaluation



Biases that impact performance reviews

- Halo effect
- Horns effect
- Recency bias
- Similarity bias
- Contrast effect
- Leniency bias



Third-party facilitator can help the process



CAO performance review meeting

Agenda:

- Introduction and purpose
- Review of goals (KPIs) from previous year
- Self-evaluation
- Goal-setting for coming year
- Development plan
- Written summary with timelines

CAO performance review meeting

Conversation:

- Positive and constructive tone
- Ask open-ended questions
- Be specific and objective
- Listen actively
- Collaborate on goal-setting

Why might a CAO resist feedback?

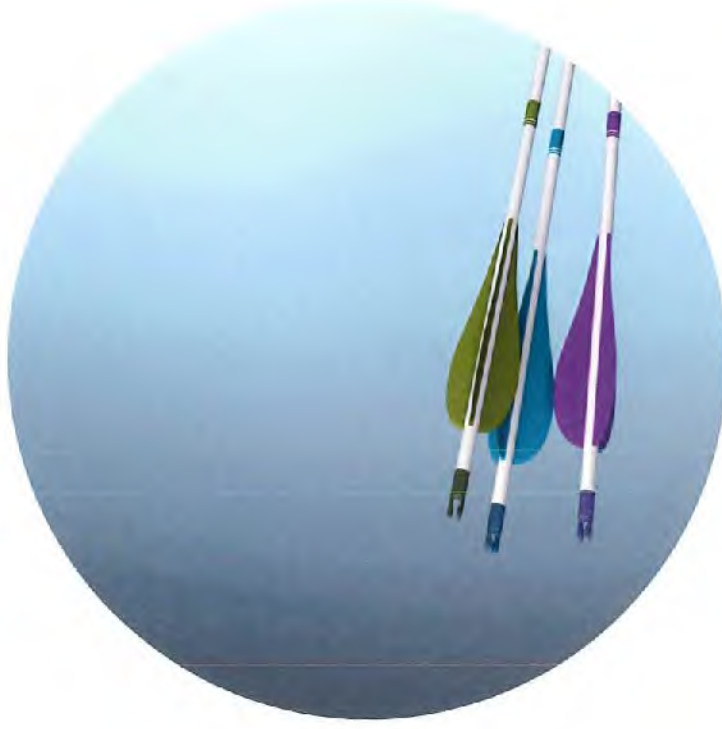
- Fear of criticism / only focusing on the negative
- Perception of bias
- Defensive
- Self-doubt
- Worried about consequences
- Lack of trust and respect



Best timing for a performance review

Key takeaways

- Objective and fair performance evaluations are crucial for the effective management of municipal governments
- Establish clear objectives, use proper evaluation methods, gather valid feedback, and ensure the process is fair, unbiased and transparent
- Success depends on evaluators skills and expertise, and CAOs willingness to accept feedback, engage in constructive dialogue, and commit to improvement



**Questions
and
Answers**

**How to Conduct
an Effective CAO
Performance Review**

Nova Scotia Federation of Municipalities
2023 Spring Conference

Presented by
Gerald Walsh Associates Inc.

GERALD WALSH ASSOCIATES

23



CAO Performance Evaluation Toolkit

Guide for the Mayor & Council

An Ongoing Process: Not Just an Annual Event

A FREE RESOURCE BENEFITING CANADIAN MUNICIPALITIES

Table of Contents

Message from the Canadian Association of Municipal Administrators	1
Introduction	2
How to Use This Toolkit – Mayor & Council	3
What Is Included in this Toolkit?	3
What About the CAO's Process?	4
Tips on Customizing Your Performance Evaluation Process	4
The Value of Performance Discussions	5
An Ongoing Process – Not Just an Annual Event	6
• Setting Up Quarterly Reviews	6
• Discussion with CAO on Compensation	6
Optional Steps	6
• Stakeholder Survey	6
• Hiring a Third Party Consultant for a Facilitated Evaluation	7
Principles of Performance Management	8
Quick Reference Guides	11
Part 1: The CAO's Process: Reviewing Documents, Creating CAO Information Package & Completing Self-Evaluation for Mayor & Council	11
Part 2: Mayor and Council's Process: Creating the <i>Final Performance Evaluation Report</i>	13
Part 3: CAO, Mayor and Council Meet to Discuss the Performance Evaluation	14
Part 2: Mayor and Council's Process: Creating the Final Performance Evaluation Report	15
2.1 Mayor and Council Organize the Review	15
2.2 Mayor and Council Receive the CAO Information Package	17
2.3 Mayor and Council Complete the Performance Evaluation Using A Template	18
2.4 The Final CAO Performance Evaluation Report	18
2.5 Council Prepares for the Discussion with the CAO	18
2.6 Council Shares Final Evaluation Report	19
Part 3: CAO, Mayor and Council Meet to Discuss the Evaluation	20
3.1 Joint Review of the Final Performance Evaluation Report & Final Sign Off	20
3.2 Meet to Discuss New Goals for Evaluation Cycle	20
3.3 A New Year: Begin the Performance Evaluation Cycle Again	21
Mayor and Council's Checklist for the CAO's Performance Evaluation	22
CAO Performance Evaluation Timeline	24

Message From the Canadian Association of Municipal Administrators

It seems like a given, but regular performance evaluations of the Chief Administrative Officer (CAO) are not always a forethought for the Mayor and Council. Feedback suggests that when it is happening, it is not always used effectively. The Canadian Association of Municipal Administrators (CAMA) recognizes that performance evaluation is **an ongoing process and not just an annual event**. To facilitate the process, CAMA launched a Toolkit in 2017 with the support of our members, the Federation of Canadian Municipalities (FCM), and the elected officials, who completed our surveys at that time.

Over the years, we have heard feedback from our members and their Councils on the Toolkit and are pleased to provide you with a **new updated and improved 2023 edition**, which continues to be a flexible model that provides you and your CAO with the opportunity to choose the tools that work for your organization. Councils can change every four years and sometimes your entire direction changes which can be the same for the performance evaluation process. There is no right or wrong process or one that's perfect. What worked last year may not work this year depending on the complexities, so it's up to you and your CAO to customize the best performance evaluation model that works for everyone.

This new version of the Toolkit gives Mayors and Councils the tools and best practices to facilitate discussions with their CAO so that performance management is fair and effective, and the process is very easy for both parties. Using this Toolkit, the CAO and Mayor and Council can hold open conversations to assist in achieving a collective vision and reaching strategic goals for the success of the organization and the community.

For both parties, the Toolkit fosters:

- a foundation for good communication;
- an approach to dialogue and conversation that reduces misunderstandings;
- a process for setting annual work-related goals;
- a shared understanding of performance measures;
- a recognition of the CAO's achievements and assessment of what is being accomplished;
- an identification of performance gaps and proactive measures;
- a focus on aligning the CAO's goals with the strategic plan for the organization.

This Toolkit will support Mayors and Councils to work more effectively with their CAO, will shift Canadian practice to a higher level of professionalism, and will assist with the unique working relationships CAMA members must maintain with elected officials.

Please note that the reference to "Mayor and Council" in this document also includes Reeves, Wardens, Chairs, Heads of Council and elected officials.

Contact Jennifer Goodine, CAMA Executive Director (1-866-771-2262) admin@camacam.ca with your questions and comments.

TIP: Elected and appointed leadership need to strategically work together in an anticipatory fashion to align the municipal organization for success.

Introduction

CAMA produced this Toolkit in recognition of the importance of the relationship between the City Manager, Town Manager, or Chief Administrative Officer (CAO) and Mayor and Council. The CAO is the administrative head of the municipality who ensures policies and programs are implemented; advises and informs Mayor and Council about the operation and affairs of the municipality; and carries out the duties described in legislation.

CAOs stand at the crossroads of municipal management and politics, and its their job to follow the direction set by the municipality's elected officials - and a high degree of trust between each party is required.

Municipal World's article, by columnist Dawn McCoy entitled "CAO performance evaluation" explains the many responsibilities of the CAO:

"Consider this scenario. You are in charge of a multi-million dollar corporation with hundreds of employees. You have multiple stakeholders, all with an interest in how your organization meets their specific needs, many of which are not the same as each other's or your own. Your boss changes every four years and sometimes your entire direction changes, but it is not always clear what the new mandate is. In fact, you have multiple bosses, with different goals and ideas of what you should do and how you should do it. How do you know you are doing what you are supposed to do?"

This is the reality of the Chief Administrative Officer, the only employee of the elected council in most municipal government organizations. Given all the complexities, how does the CAO navigate through this murky maze to make sure they are leading the organization in the direction Council wants to go? How does Council know if the CAO is actually implementing their mandate or how well their goals are being met?"

In many Provinces and Territories, an annual CAO review is a requirement. However, even when it is not mandatory, it is advisable for Council to provide a yearly evaluation. For many municipalities, the annual performance evaluation is the key performance indicator of the

effectiveness of the CAO's strategic management decisions and actions and the performance of the organization. Appraisals are Council's opportunity to officially tell the CAO, from their perspective, how well they are discharging their duties. It is the CAO's report card.

CAMA encourages a broader, more holistic understanding of performance conversations, which form part of **an ongoing process, not just an annual event**. It is important to ensure Council strategy and expectations of the CAO are clearly defined, so there is something to measure performance against. To learn more about the principles of performance evaluation [click here](#).

Most Councils rely on the CAO to:

- be the connecting link between Council and municipal operations;
- implement the municipality's policies;
- assist Council in arriving at decisions and manage the efficient execution of those decisions by municipal staff;
- develop and use an appropriate decision making process;
- regularly review staff performance;
- maintain organizational health; and
- take all reasonable steps to run the organization professionally and within approved Council policies and the limits of government legislation.

This Toolkit will provide you with a Quick Reference Guide for each of the three steps in the process, but also a detailed step-by-step guide and checklist for the Mayor and Council when reviewing the CAO's self-evaluation, creating the *Final Performance Evaluation Report*, and the meeting with the CAO to discuss the results. The CAO has also been provided with their own guide for the process "[CAO Performance Evaluation Toolkit - Guide for the CAO](#)".

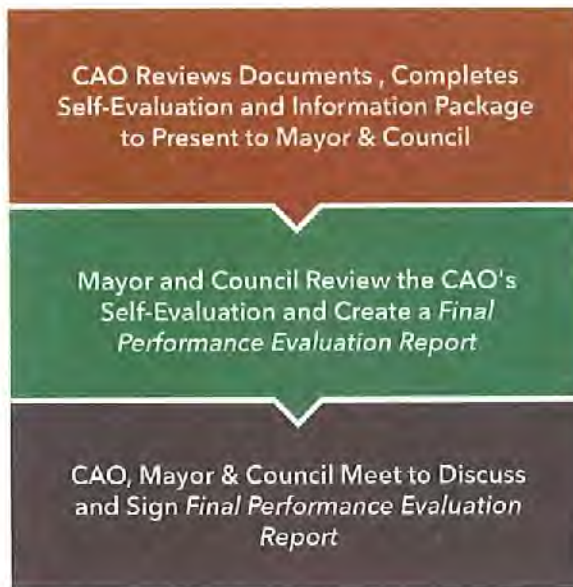
TIP: It is imperative that CAOs and Councils are using a process that everyone sees the value of, and has confidence in.

How to Use This Toolkit – Mayor & Council

This Toolkit is meant to be a guide of best practices and guidelines for the Mayor and Council and the CAO to follow, however it is **flexible and customizable**. It is recommended that you customize the performance evaluation process for your organization and choose the specific components that work for you. It can be used for

- a CAO and Council that are developing a new process and it is their first time conducting a performance evaluation; or
- a CAO and Council that already has an existing process with specific templates that already work well but would like to add some other components and best practices.

As the first step, the CAO will provide a recommended process to the Mayor for consideration.



What is Included in this Toolkit?

This Toolkit provides the following information:

- **Important Information on the Value of Performance Discussions.** A performance evaluation should be an **ongoing process – not an annual event**. There are some tips and best practices on the importance of setting up quarterly reviews with your CAO, developing a compensation framework when the CAO is hired, surveying stakeholders that interact with the CAO on a regular basis, and the possibility of hiring a third-party consultant to conduct a facilitated evaluation.
- **Quick Reference Guides:** A one-page Quick Reference Guide showing each step at-a-glance for each of CAMA's three-part process (for the CAO, Mayor and Council and the final performance evaluation meeting).
- **Details for the Mayor and Council's Deliverables for the CAO's Performance Evaluation.** A detailed step-by-step guide for the Mayor and Council's *Final Performance Evaluation Report* and meeting with the CAO.
- **Sample Best Practices.** The performance evaluation template included in this Toolkit is a best practice document to assist you in having quality discussions with your CAO around their performance and does not have a rating system. A sample mandate letter has also been provided as an option. The CAO will provide a recommendation on the process and metrics.
- **Mayor and Council Process Checklist.** A Mayor and Council Process Checklist to ensure you have included all steps of the CAO *Final Performance Evaluation Report* and are prepared for the meeting with the CAO.
- **Sample Timeline.** A sample timeline to be used as a guide, beginning in mid-August and finishing the first week of December to coincide with the calendar and budget year. This process can move at the pace set by the CAO and the Mayor and Council.

What About the CAO's Process?

If you would like to review the detailed recommended process for the CAO's self-evaluation and preparation of the CAO *Information Package* for the Mayor and Council visit the [CAO Performance Evaluation Toolkit: Guide for the CAO](#).

Tips on Customizing Your Performance Evaluation Process

Every Council and their CAO is different and therefore the way that performance evaluations are conducted are going to be unique. The Toolkit is designed to provide you with foundational steps (the regular performance evaluation process) as well as optional steps (quarterly reviews, developing a compensation framework, and a stakeholder survey) which are outlined in detail in the next section. You may choose elements to start a simple process in your organization or pick additional pieces to add to your existing process. However, at the beginning of the process, the CAO will work with the Mayor and Council to determine the vision.

As a best practice, to facilitate a qualitative discussion during performance conversations with your CAO, you may consider using CAMA's performance evaluation template **without a rating system**, as a guide focusing on the specific annual Council and CAO goals for the evaluation period. You may also complete a mandate letter that outlines the annual expectations of a CAO of being a role model and good corporate leader, but also the specific expectations for the year based on the goals of Council and the CAO, approved by Council the previous year. These templates can be customized to suit your needs.

The performance evaluation process starts and ends with the CAO and he or she will initiate the process and both parties will decide on the template and performance metrics used for the evaluation. It is important for the Mayor and Council to take their time in reviewing the CAO's *Information Package* and prepare a *Final Performance Evaluation Report*. The end product is a meeting with the CAO, Mayor and Council to discuss the *Final Performance Evaluation Report* and set goals for the following year.

TIP: A numbered rating system is not always helpful.

"Evaluating someone's performance is a complex process and reducing it to a scale of 1 to 5 helps neither the evaluated nor the evaluators. Some people are "hard graders" and others just check the top box. Some will use it to avoid providing specific, meaningful feedback. In our experience, rating systems reduce the amount of feedback provided to the manager, and often produce a muddled and confusing result without clear direction to the manager."

Source: ICMA article titled "A Better Way: The Facilitated CAO Performance Review"

The Value of Performance Discussions

Effective performance management and performance evaluation should improve communication and the employment relationship between CAOs and their Councils. This is a unique relationship in that there are a number of people involved in evaluating the performance of the CAO, even though Council as a body sets direction. The relationship is significantly more complex than a traditional one-to-one of supervisor to employee. While there may be similarities to Board of Director/Chief Executive Officer relationships, the municipal context has these differences:

- In many cases, provincial legislation sets the basis for the Council/CAO relationship.
- Elected officials may or may not have prior experience and training in the oversight and performance evaluation of a professional senior executive.
- Municipal compensation systems may provide financial incentives (i.e. an annual bonus) to drive/reward performance.

Both elected officials and municipal CAOs operate under daily scrutiny of the public and the media. Regular performance evaluations promote a high-performance organization that is better able to withstand that scrutiny. They also create a vision for Council for their mandates.

The key value to conducting a written performance evaluation of the CAO provides the following benefits:

- An opportunity to increase communication between the CAO and the Mayor and Council.
- The conversation gives the CAO an opportunity to identify goals that support his or her career objectives.
- Aligning the municipality's strategic goals with the CAO's goals supports the organization's excellence.
- The performance review of the CAO provides the Mayor and Council with a formal record of their performance conversation and appraisals of the CAO's achievement of agreed-upon goals, and of the organization's performance in achieving its goals.



Goal setting occurs at the start of an evaluation cycle and the key results are an important component at the end of the annual evaluation cycle. **CAO's need to be in sync with the expectations of Council and these should be articulated at the outset and generally discussed again every year at the evaluation.**

Performance evaluations show appreciation for and feedback on the work of the CAO. Through performance evaluation the CAO better understands the roles and responsibilities of the position. Evaluations:

- offer a prime opportunity for organizational feedback;
- recognize the challenges the CAO faces;
- allow elected officials to hear about the CAO's managerial style; and
- encourage appreciation for the need for succession planning; and discuss/clarify the future.

An Ongoing Process – Not Just an Annual Event

The importance of regular conversations or "check-ins" throughout the year cannot be overstated. Building solid, respectful working relationships will advance everyone's interests and avoid having surprises arise over the course of the year and specifically at year-end. Regular performance conversations make it easier to link compensation to performance at the year-end performance evaluation.

Setting Up Quarterly Reviews

Although this Toolkit is for **annual** Performance Evaluation Reviews, some municipalities set up **quarterly reviews** for a more formal approach to "checking in," which gives the opportunity to review/change goals that are no longer achievable due to new circumstances.

Discussion with CAO on Compensation

During discussions about job descriptions, hiring, and performance evaluation, a compensation framework can be developed. When the Mayor and Council meet to discuss the *Final Performance Evaluation Report*, they may use the time to decide upon compensation. The Report identifies the level of performance satisfaction for the entire performance period. In addition to the ratings and executive summary of the *Final Performance Evaluation Report*, compensation decisions may be based on:

- the economic climate of the municipality and community;
- the general status of comparable compensation in the private sector of the community;
- compensation decisions for other employees of the local government; and
- a comparative salary review.

ICMA's Employment Agreement recommends the following options: an increase dependent upon the results of the performance evaluation in the form of salary and/or performance incentive and/or increase in benefits; the Consumer Price Index; compensation by percent each year; or by at least the average across the board increase granted to other employees of the Employer.

Optional Steps

Stakeholder Survey

Whether the municipality is small, medium, or large, there are components of performance evaluations that can elevate their effectiveness, such as a survey of stakeholders. Stakeholders include senior staff who report directly to the CAO and stakeholders identified by the CAO and confirmed by Mayor and Council.

This is an **optional step** in the performance evaluation; however, the review provides valuable information on how results are achieved and how the community perceives both the CAO and the municipality. Some evaluations call for a 30-minute interview with all stakeholders except for those stakeholders who provide feedback online. Conducting performance evaluations holds all those involved to professional standards and builds a community within the organization because all stakeholders involved are asked for input. This includes staff who report to the CAO, stakeholders who work with the CAO, and Mayor and Council. All participants in the Survey of Stakeholders must be assured that their input is confidential and that the results of interviews and surveys will be scrubbed to be non-attributable.

Hiring a Third Party Consultant for a Facilitated Evaluation

The goal of the performance evaluation is to provide the CAO with meaningful feedback. As stated by ICMA in an article entitled "A Better Way: The Facilitated CAO Performance Review" –

"Meaningful feedback is a gift. It is critical to effective leadership in ensuring that a City Manager's actions align with the elected officials to whom they report."

Sometimes Councils often find the process time-consuming, cumbersome, and not particularly effective. However, hiring a third party, such as a consultant, to work with the Mayor and Council to facilitate the process to ensure it is fair is a good best practice. A third party manages the evaluation process, acts as a neutral party to gather data from elected officials (and other evaluators), analyzes the data, and presents the findings to the CAO in a way that encourages growth.

For the CAO, it provides meaningful feedback, it clears the air if there are any issues identified by Council, it separates the message from the messenger, and it focuses on results-oriented opportunities. For the elected officials, it professionalizes the process, values all opinions around the table, makes the process easier with one person responsible for managing the evaluation from start to finish, and it creates clarity.

The cost to pay for a facilitator is minimal when considered alongside the benefits and should be recognized as the key to a successful CAO-Council relationship. Given the significant investment that you have made in your CAO, the number of staff and budgets that they are responsible for, and the importance of assessing and correcting course as needed, it can create huge cost-savings from avoiding breakdowns in the Council-CAO relationship and is the key to success.

TIP: It is not recommended that the Human Resources Department or any other employee be intimately involved in the process as it puts them in an awkward situation as they all report to the CAO. The City Clerk may be involved in the process on behalf of the Mayor and Council. If a consultant is hired a recommendation would be that they meet with the Sub-Committee and/or Council to do an orientation on the purpose of a performance evaluation.

Source: ICMA article titled "A Better Way: The Facilitated CAO Performance Review"

Principles of Performance Management



Principle	Explanation
Achieving Standards of Excellence	Professional Chief Administrative Officers are essential for effective local government to operate with standards of excellence.
Valuing Employee Relations	CAO performance evaluations are a way for Mayor and Council to recognize, appreciate, and evaluate their relationship with their employee. Mayor and Council may change more often than the CAO, so the performance evaluations offer a way to ensure all involved have clearly outlined understandings and expectations for the CAO. The best time to make those expectations known is during the annual evaluation. Performance evaluations, when there is a good relationship between the CAO and the Mayor and Council, allow for a discussion about the performance of the whole organization. The performance evaluations are a tool to better inform and engage Mayor and Council with the CAO's work, and to recognize the challenges the CAO faces. In gaining such an understanding, Mayor and Council can better appreciate the effectiveness of the CAO's work and determine ways to strengthen their support of this work. The relationship between Mayor and Council and the CAO ought to be front and center in any performance evaluation. Positive relationships, marked by respect, trust, and transparency will advance the achievement of organizational goals.
Continuous Improvement Toward Achieving Organizational Goals	The foundation of a performance management system aligns goals and expectations for the CAO with overall organizational strategies. High performance organizations promote continuous improvement for the CAO and the organization, empowering both to achieve success. As long-term outcomes come within reach, standards of excellence can be redefined. In some Provinces and Territories, the first goal is to meet legislative requirements that Council conduct regular CAO performance evaluations. Many jurisdictions have policies and by-laws in place that describe responsibilities and expectations towards performance evaluation of CAOs. Performance evaluation is a tool for organizational excellence. Legislative context enriches the process and provides additional tools in the toolbox that are specific to provincial and civic jurisdictions.

Principle	Explanation
Effective Ongoing Communication	Positive working relationships are built and maintained with effective, ongoing communications. Communication is one tool in the working relationship between the manager and elected officials and is NOT a report card that is an end in itself. With ongoing communication between the manager and officials, nothing in the performance evaluation should come as a surprise; it should be a summary of previously held conversations. The performance evaluation is also an opportunity for the Mayor and Council to better define their vision and their expectations.
Performance Evaluation is a Process	Performance evaluation is a process that begins with a job description. CAMA's Toolkit divides the process into three cycles. Part 1 involves seven steps of gathering information and preparing the CAO <i>Information Package</i> for Performance Evaluation. Part 2 involves six steps for creating the <i>Final Performance Evaluation Report</i>, and Part 3 has three steps for reviewing the <i>Final Performance Evaluation Report</i>.

TIP: "I have never had a performance evaluation from Council. I have to base my actions going forward on day-to-day successes I can see myself and staff attain, and by trying to determine what goals and actions Council would like to see achieved by listening during their discussions."

- Chief Administrative Officer



Quick Reference Guides

Part 1: The CAO's Process

Reviewing Documents, Creating Information Package and Completing Self-Evaluation for the Mayor & Council

Note that your municipality may not have all the elements described in the process, but because this Toolkit is a “flexible and customizable” model, that is completely fine. Use the elements that you do have, and consider, as you read through, whether you’d like to investigate additional elements. As you work through Part 1, you will collect information to give to the Mayor and Council for their work in preparing the *Final Performance Evaluation Report* in Part 2.



1.1 Review Governance Requirements: The CAO gathers and reviews all policies, by-laws, regulations, and acts that relate to or clarify the role of the CAO, or that Council must follow regarding performance evaluations of their CAO.

1.2 Review Hiring Documents: The CAO gathers and reviews the CAO job description, contract, and covenants (if any).

1.3 Review Goals & Key Results: The CAO gathers and reviews previously agreed-upon mandate letters, strategic goals, key result areas, the strategic plan, and/or Council priorities.

1.4 Review & Recommend Evaluation Template and Performance Metrics & Set a Timeline for the Process: After review, the CAO meets with the Mayor and recommends a performance evaluation template (included in this Toolkit or their own) to the Mayor and Council and the performance metrics that are used to rate performance. Several other questions are asked during this meeting. In addition, a timeline and a process are also agreed to collectively by both parties.

1.5 Conduct the CAO Self-Evaluation: The CAO uses the agreed upon Performance Evaluation template and metrics to conduct his or her self-evaluation prior to the Mayor and Council using the same evaluation template for their evaluation of the CAO. This self-evaluation is included in the Information Package.

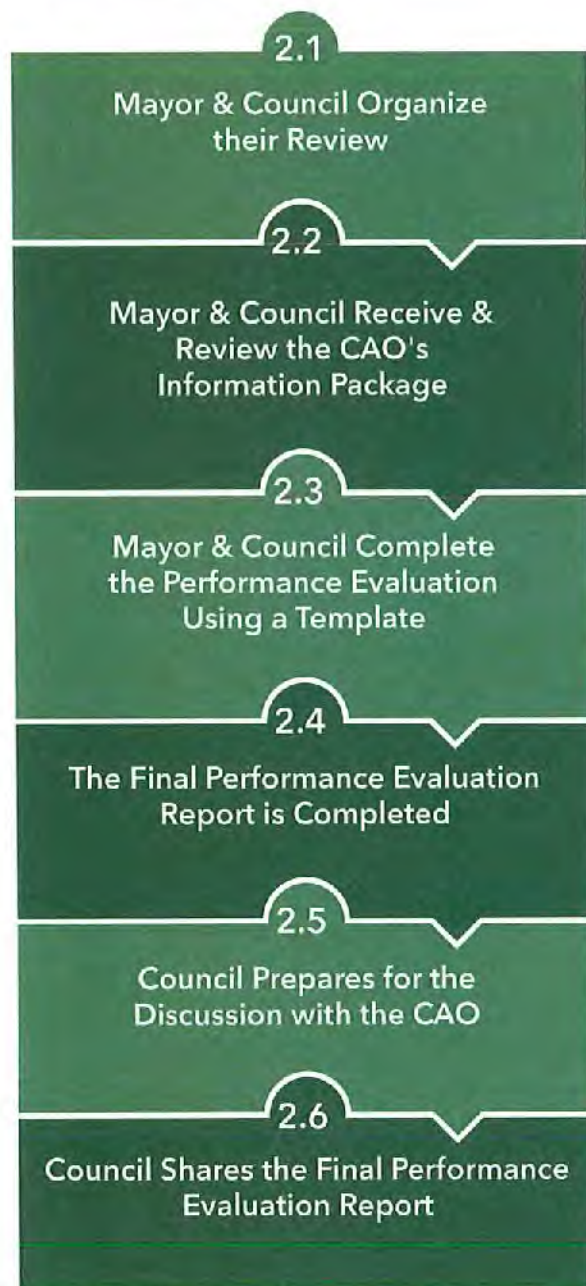
1.6 Pull the Data Together & Present the CAO Information Package to the Mayor: The CAO has completed a review of relevant documents, including any quarterly or periodic reviews, and prepares an Information Package to present to the Mayor to circulate to Council.

1.7 Post-Evaluation & Setting Goals for the New Evaluation Cycle: Following the joint meeting with the CAO and Mayor and Council to review and sign off the Final Performance Evaluation Report, the paperwork is completed for the Human Resources Department. The process then starts again with Council to set new strategic goals and key results for the coming year to be linked to the CAO's goals with the municipality's Strategic Plan and Council's priorities.

Part 2: Mayor and Council's Process

Creating the *Final Performance Evaluation Report*

Part 2 of the performance evaluation cycle occurs when Mayor and Council have received the *CAO's Information Package* which includes his or her self-evaluation.



2.1 Mayor and Council Organize their Review:

Once a performance evaluation template and performance metrics are agreed upon by both parties, the task of gathering and assessing the data involves agreeing on how to get input from all members, whether to designate a committee of Council to lead the exercise and, whether assistance is required from a consultant. Confirming a timeline for the process is also important.

2.2 Mayor & Council Receive & Review the CAO's Information Package:

The CAO's Evaluation includes all the background/foundational data the CAO gathered as part of the package as well as the CAO's self-evaluation.

2.3 Mayor & Council Complete the Performance Evaluation Using a Template:

This is the traditional step of the process wherein Mayor and Council rate the CAO's performance using the template that has been agreed upon by both parties.

2.4 The Final Performance Evaluation Report is Completed:

Using the agreed template, the person responsible for compiling the information, gathers all the evaluations and written comments from each Council member and organizes the findings as per the process previously agreed on for capturing the rolled-up feedback in Step 2.1.

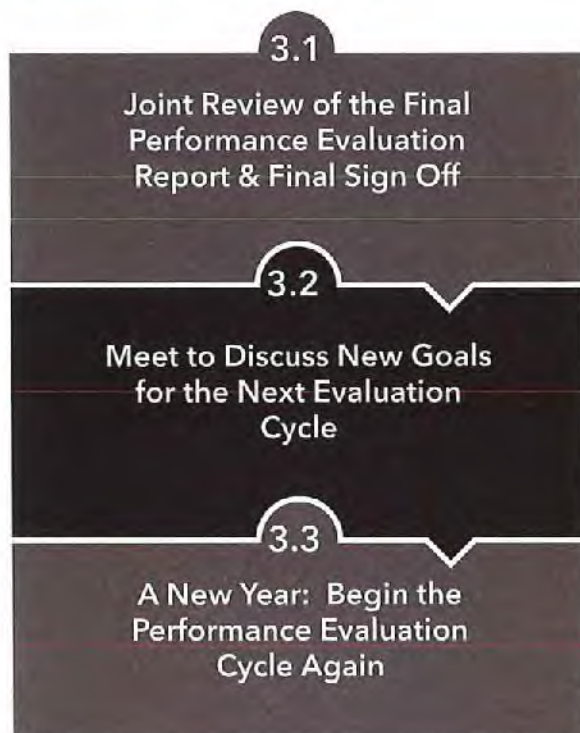
2.5 Council Prepares for the Discussion with the CAO:

Things to be considered include the rules of feedback, the purpose and desired outcome of the performance evaluation discussion, and who is chairing the discussion.

2.6 Council Shares the *Final Performance Evaluation Report*:

The *Final Performance Evaluation Report* is shared with the CAO, Mayor and Council to allow all parties time to review this document prior to the meeting to discuss it.

Part 3: CAO, Mayor and Council Meet to Discuss the Performance Evaluation Report



3.1 Joint Review of the *Final Performance Evaluation Report* & Final Sign Off: An In-Camera/Closed meeting is held with the Mayor, Council and CAO to have a conversation between both parties to discuss the final report. The conversation uses constructive feedback to present and discuss the collective comments from the Mayor and Council. The CAO, Mayor and Council sign off on the document.

3.2 Meet to Discuss New Goals for the Next Evaluation Cycle: After the CAO's performance evaluation is complete, it's important for Council to set new strategic goals and key results for the coming year, which link to the CAO's goals, the municipality's Strategic Plan and Council's priorities. This may take a minimum of two meetings with the first meeting being to discuss Council's vision and strategic goals/priorities, and the second meeting being to review and approve the CAO's goals for the coming year based on that vision. If a mandate letter is part of the performance evaluation process it should be completed at this meeting.

3.3 A New Year: Begin the Performance Evaluation Cycle Again: Begin the performance evaluation cycle again.

"As Mayor (and Chair) of the performance committee, the process was discussed ahead of time with Councillors and the CAO. The results of the formal process survey were aggregated and agreed with the CAO so that the range of results could be seen. Results where there was significant agreement as well as those areas with a wide range of responses were discussed. A cumulative report was filed with opportunity for further discussion."

- Mayor

Part 2: Mayor and Council's Process

Creating the Final Performance Evaluation Report

Step #	Step and Explanation
--------	----------------------

2.1	
-----	--

Mayor & Council Organize Their Review

Part 2 of the performance evaluation cycle occurs when Mayor and Council have received the *CAO's Information Package* which includes his or her self-evaluation.

Pre-Meeting Between the CAO and Mayor

Prior to receiving the *CAO's Information Package*, the CAO will meet with the Mayor to present a recommended performance evaluation template and metrics, and set a timeline for the entire performance evaluation process with the Mayor and Council.

Setting up a calendar from the start will help to keep the process on schedule and ensure it is not only started, but that it is also completed. The following questions and topics should be discussed during this meeting between the CAO and the Mayor:

- Who will be the Chair of the CAO Performance Evaluation?
- Will a third party such as a consultant be hired to work with the Mayor and Council to ensure the process is fair?
- Will there be a Sub-Committee of Council that will prepare the *Final Performance Evaluation Report* and collect the responses from each member of Council? Or work with the consultant to prepare the *Final Performance Evaluation Report*?
- A recommended performance evaluation template and metrics will be presented to the Mayor by the CAO for consideration.
- Any compensation clauses noted in the CAO's employment contract and how they relate to his/her performance evaluation.
- The option of conducting a stakeholder survey as part of the review.
- Creating a timeline/calendar that includes deadlines for the entire process and some additional dates to start the process of setting goals for the next year.

Mayor's Follow-Up with Council (Post-Meeting with the CAO)

Following the meeting with the CAO, the Mayor needs to contact the City Clerk to set up a Private/In-Camera meeting with Council to determine how to manage the performance evaluation process. Following are some questions for discussion that can form the Agenda for the meeting:

- **Chair of the CAO Performance Evaluation.** Typically, the Mayor takes the lead on the CAO's Performance Evaluation unless he/she appoints a Sub-Committee of Council to lead the process where another Councillor would be appointed as the Chair.

- **Third Party Consultant/Facilitator.** Having a third-party consultant/facilitator that has expertise in performance evaluations is advantageous, however there is a cost that goes with it. Having a consultant and neutral party professionalizes the process, ensures all opinions are valued around the table, makes the process easier with one person responsible for managing the evaluation from start to finish, and it creates clarity. If a consultant is hired a recommendation would be that they meet with the Sub-Committee and/or Council to do an orientation on the purpose of a performance evaluation.

Important Note: Council often leans on the Human Resources Director because of their expertise. However, because the CAO is an employee of the Mayor and Council, the role of the CAO is unique. The Human Resources Department reports to the CAO and would therefore be in an awkward position if asked to manage the CAO's performance evaluation.

- **Sub-Committee & Preparation of *Final Performance Evaluation Report*.** Will there be a Sub-Committee of Council that will prepare the *Final Performance Evaluation Report* and collect the responses from each member of Council? Or work with the consultant to prepare the *Final Performance Evaluation Report*? Options that could be considered for those responsible for completing the *Final Performance Evaluation Report* Committee include: the Mayor, Council, a Committee of Council, a consultant, or a combination of the above. The Mayor and Council also need to agree on the process for capturing agreement of their feedback and developing the *Final Performance Evaluation Report* (rolled up feedback).
- **Performance Evaluation Template and Metrics.** The CAO has already presented a recommended performance evaluation template and metrics to the Mayor. The Mayor will make the decision on the template or forward it to the Sub-Committee. It is not recommended that the entire Council be involved in choosing the template. There must be a consensus on this before the process starts as both parties (CAO and Council) must use the same form. **It is important that all Council members complete the template and participate in the CAO's performance evaluation.**
- **Compensation Framework.** The CAO has advised the Mayor of any compensation clauses noted in his/her employment contract and how they relate to his/her performance evaluation. This needs to be taken into consideration during the performance review.
- **Optional Step: Surveying Stakeholders.** Does Council wish to undertake a survey of stakeholders which would include the CAO's direct report staff and any stakeholders he/she identifies in the community.
- **Creating a Timeline/Calendar.** A timeline should be confirmed that includes the following:
 - A deadline for the CAO's *Information Package* including the self-evaluation to be submitted to Council.
 - A time the CAO can meet with the Mayor and/or consultant to review the CAO's *Information Package*.
 - A date that the CAO's *Information Package* will be sent to all Council members.
 - A deadline when Council's evaluations must be completed and submitted to the Mayor/Sub-Committee and/or consultant.
 - A deadline when the *Final Performance Evaluation Report* must be completed by the Mayor/Sub-Committee and/or consultant.
 - A date for the review of the *Final Performance Evaluation Report* by Council.

Step #	Step and Explanation
--------	----------------------

- | | |
|--|---|
| | <ul style="list-style-type: none">o A final date for an In-Camera/Private Council meeting with the CAO to discuss and sign the <i>Final Performance Evaluation Report</i>.o Some additional dates should also be set with the City Clerk's Office to start the process of setting goals for the next year. |
|--|---|

Post-Meeting with the CAO

Following the Council meeting, the Mayor has a second meeting with the CAO to advise him/her of the decisions made by Council with respect to the performance evaluation process. Following is a list of the information that the CAO needs to know before he/she can proceed with their self-evaluation and completing the CAO *Information Package* for the Mayor and Council:

- Who will chair the process?
- Will Council be hiring a consultant to facilitate the process? If not, who will be overseeing the process?
- Who will be preparing the *Final Performance Evaluation Report* and how will the feedback be captured?
- What is the final performance evaluation template and metrics that will be used by both parties?
- Will there be a stakeholder survey?
- What is the final timeline/calendar that has been confirmed for the process?

It is the responsibility of the Mayor and City Clerk to ensure that the timelines are met to keep this process moving forward. If it is the decision of the Mayor and Council to hire a third party to assist with the CAO's performance evaluation, this should be done as soon as possible following the municipality's procurement process.

2.2

Mayor & Council Receive & Review the CAO *Information Package*

The CAO may meet with the Mayor and/or consultant (Chair of Sub-Committee) to review the *CAO Information Package* before it is circulated to all members of Council.

If the CAO did not make enough copies for the *CAO Information Package* for each member of Council, the Mayor's Office will complete this task. A blank template should also be kept for the *Final Performance Evaluation Report*.

Each Council member receives the *CAO Information Package*. It includes all the background/foundation data gathered by the CAO as pertinent for their evaluation. In addition, the CAO's self-evaluation is provided for review, and a blank performance evaluation template that was agreed upon by both parties is provided for completion by each Council member.

Step #	Step and Explanation
--------	----------------------

Each Council member should review the following documents included in the CAO *Information Package* and ask the following questions as they complete the evaluation template:

- Governance documents including any legislation, municipal policies, and by-laws describing the CAO job descriptions, duties, powers or the performance evaluation process. Are there any new pieces of legislation or municipal by-laws that have triggered the need for change?
- Do any aspects of the CAO's job description or employment contract/offer letter need to be changed?
- In the CAO's self-evaluation, how well has he/she met the goals and key results defined at the beginning of the performance evaluation cycle?

2.3

Mayor & Council Complete the Performance Evaluation Using a Template

This is the traditional step in the performance evaluation process. In addition to reviewing the CAO's self-evaluation, the Mayor and each Council member rate the CAO's performance using the template and metrics that have been agreed upon by both parties.

Following completion, each copy is turned over to the person responsible for compiling the information into the *Final Evaluation Report* (Mayor, Chair of the Sub-Committee or the consultant).

2.4

The Final Performance Evaluation Report is Completed

Using the agreed template, the person responsible for compiling the information, gathers all of the evaluations and written comments from each Council member and organizes the findings as per the process previously agreed on for capturing the rolled-up feedback in Step 2.1. The report will show areas of excellence as well as areas for improvement. The written comments are grouped into thematic areas and appended to the *Final Evaluation Report*.

2.5

Council Prepares for the Discussion With the CAO

Upon receipt of the *Draft Final Performance Evaluation Report* from the Sub-Committee or consultant, the Mayor and Council will meet in an In-Camera/Closed meeting to discuss the report and the CAO's self-evaluation.

The Mayor and Council decide how feedback will be discussed, how one-of-a-kind comments will be handled, who will chair the performance evaluation conversation, and the purpose and desired outcome of the meeting with the CAO. Council also determines any salary adjustment (merit increase) based on the overall performance and any compensation clauses in the CAO's employment contract/offer letter.

Step #	Step and Explanation
--------	----------------------

Any final changes are noted and a few days to a week are allowed for preparation of the *Final Performance Evaluation Report* prior to the meeting with the CAO.

TIP: Council's philosophy should be to help the CAO succeed. If they succeed, then staff succeeds; if administration succeeds then Council succeeds.

Delivering Positive and Constructive Feedback in the Written Narrative and Discussion

It has been said of performance evaluations that when 'an atmosphere of trust, respect and transparency characterizes the relationship between CAO, Mayor and Council, the CAO's performance can have a direct and lasting impact on the ability of Council to carry out its mandate.' Sometimes constructive feedback is necessary, and there are tips to do this effectively. The earlier the better is a good rule. If the feedback did not come with the actual event, and has accrued through the performance evaluation period, then there are some suggestions to keep in mind.

- Don't use the delivery of the constructive feedback to vent.
- Accentuate the positive. If there is a constructive comment, there must be a positive outcome that is being sought. What is it?
- Ask how the problem originated—it helps to get to the root of the problem.
- Involve the CAO and Mayor and Council in the solution.

For positive feedback, it is equally important to be fair and realistic. As noted in the quote below, too much positive feedback can be deceiving. A better approach is to coach the CAO on the type of appropriate and effective behaviour that could be exercised more often.

A Consultant Describes an Avoidable Feedback Scenario

[There are a] number of instances wherein I have been called by a Council concerned about its deteriorating relationship to the CAO and yet having just polished off another performance assessment proclaiming that the CAO is soon to walk on water. The CAO is of course stunned by one result/sentiment or the other and most likely both. It is akin to the hockey coach receiving a very positive endorsement just prior to the fateful call (sometimes by the same fellow) announcing that the team in its wisdom felt that a change was needed, hard to fire the team, need a different voice ...

(Cuff, George. *FCMC*. 2015. *Governance Zone: What Results?* p.1)

2.6

Council Shares *Final Evaluation Report*

The *Final Performance Evaluation Report* is circulated to all participants. The CAO, Mayor and Council should have time to review the *Final Evaluation Report* prior to the meeting to discuss it.

Part 3: CAO, Mayor and Council Meet to Discuss the Performance Evaluation

Step #	Step and Explanation
--------	----------------------

3.1	
-----	--

	Joint Review of the <i>Final Performance Evaluation Report</i> & Final Sign Off
--	--

The Mayor, Council and CAO have received a copy of the *Final Performance Evaluation Report*. An In-Camera/Closed meeting is held to have a conversation between both parties to discuss the final report. The conversation uses constructive feedback to present and discuss the collective comments from the Mayor and Council on the CAO's *Information Package* and self-evaluation.

- How well did the CAO's performance align with Council's Strategic Goals?
- What were the overall ratings (if a rating system was used)?
- What discussion arises from the final notes? Are there any themes that emerged?

TIP: Maintaining an open communication is important to the success of the municipality. The evaluation should be a conversation between Council and the CAO, not just Council offering their opinions.

The CAO, Mayor and Council sign off on the document and the CAO is responsible for submitting a copy of the report and his/her self-evaluation to the Human Resources Department to be placed in his/her personnel file. The CAO is also responsible for completing any paperwork (signed by the Mayor) to be submitted to the Payroll Department for any compensation related to the performance evaluation.

3.2	
-----	--

	Meet to Discuss New Goals for the Next Evaluation Cycle
--	--

After the CAO's performance evaluation is complete, it's important for Council to set new strategic goals and key results for the coming year, which link to the CAO's goals, the municipality's Strategic Plan and Council's priorities. These new goals can be part of a mandate letter if you and the CAO choose to use this tool.

Certain goals set last year may remain unchanged, as they are ongoing strategic goals for the municipality and therefore the CAO. Other goals may be new, so this is the time to discuss all the chosen goals for the coming year considering of their:

- Appropriateness for the municipality;
- Advancing the CAO's professional goals and interests; and
- Potential for enhancing the relationship between the CAO, Mayor and Council, staff, stakeholders, and the community.

Step #	Step and Explanation
--------	----------------------

One effective way of setting goals is to use the S.M.A.R.T goal concept. A variety of interpretations of the SMART acronym have been used since the 1960s. George T. Doran's interpretation (1981) is often considered to be the foundational one and is described below.

- | | |
|---|--|
| S | Specific: Target a specific area for improvement. |
| M | Measurable: Quantify, or at least suggest, an indicator of progress. |
| A | Assignable: Specify who will do it. |
| R | Realistic: State what results can realistically be achieved given available resources. |
| T | Time-related: Specify when the result can be achieved. |

Setting Achievable Goals

...a good performance review would [include a] discussion regarding whether or not those goals [from last year] were set in a moment of euphoria (i.e., filling all the potholes) or actually achievable.

(Cuff, George B. 2015 Governance Zone: What Results? p.2)

This may take a minimum of two meetings with the first meeting being to discuss Council's vision and strategic goals/priorities, and the second meeting being to review and approve the CAO's goals for the coming year based on that vision.

3.3

A New Year: Begin the Performance Evaluation Cycle Again

Begin the performance evaluation cycle again.

Mayor & Council's Checklist for the CAO's Performance Evaluation

Mayor & Council Organize Their Review.

- ✓ **First Meeting with CAO.** The Mayor has met with the CAO to discuss the entire performance evaluation process (with the Mayor and Council) including a timeline. The CAO has also presented his/her recommended performance evaluation template and metrics for consideration. As noted in Step 2.1 there are a number of questions that the Mayor has to follow-up on with Council before the process can begin.
- ✓ **Contact the City Clerk.** The Mayor has contacted the City Clerk to set up a Private/In-Camera meeting with Council to determine how to manage the CAO performance evaluation process.
- ✓ **Meeting with Council.** The Private-In-Camera meeting is held with Council to discuss the questions outlined in 2.1 above.
- ✓ **Second Meeting with the CAO.** Following the Council meeting, the Mayor has a second meeting with the CAO to advise him/her of the decisions made by Council with respect to the performance evaluation process. See the list of questions under "Post-Meeting with CAO" in Step 2.1 above.
- ✓ If it is the decision of the Mayor and Council to hire a third party to assist with the CAO's performance evaluation, this should be done as soon as possible following the municipality's procurement process.
- ✓ **Optional Step.** The Mayor/consultant conduct a stakeholder survey if this is the decision of Council.

Mayor & Council Receive & Review the CAO Information Package

- ✓ **Third Meeting.** The Mayor and/or Consultant (Chair of the Sub-Committee) have met with the CAO to review the *CAO Information Package* before it is circulated to all members of Council.
- ✓ If the CAO did not make enough copies for the CAO Information Package for each member of Council, the Mayor's Office must complete this task. A blank template has also been kept for the *Final Performance Evaluation Report*.

Mayor & Council Complete the Performance Evaluation Using a Template

- ✓ The *CAO Information Package* has been circulated to all members of Council with a request to complete the template by a deadline.
- ✓ Completed performance evaluations from all members of Council have been submitted to the person responsible for compiling the information into the *Final Evaluation Report* (Mayor, Chair of the Sub-Committee or the consultant).

The *Final Performance Evaluation Report* is Completed

- ✓ The draft *Final Performance Evaluation Report* has been completed.

Council Prepares for the Discussion with the CAO

- ✓ The Mayor and Council meet in an In-Camera/Closed meeting to discuss the Draft *Final Performance Evaluation Report* and the CAO's self-evaluation. At this meeting, the Mayor and Council decide how feedback will be discussed, how one-of-a-kind comments will be handled, who will chair the performance evaluation conversation, and the purpose and desired outcome of the meeting with the CAO. Council also determines any salary adjustment (merit increase) based on the overall performance and any compensation clauses in the CAO's employment contract/offer letter.

Council Shares Final Evaluation Report

- ✓ Any final changes to the Draft *Final Performance Evaluation Report* have been made and the Mayor, Council and CAO have received a copy of the Final Performance Evaluation Report.

Joint Review of the *Final Performance Evaluation Report* & Final Sign Off

- ✓ An In-Camera/Closed meeting is held to have a conversation between both parties to discuss the final report.
- ✓ The CAO, Mayor and Council sign off on the document (which is submitted to the Human Resources Department by the CAO) and the CAO has also provided the Mayor with any paperwork for signature for any compensation related to the performance evaluation.

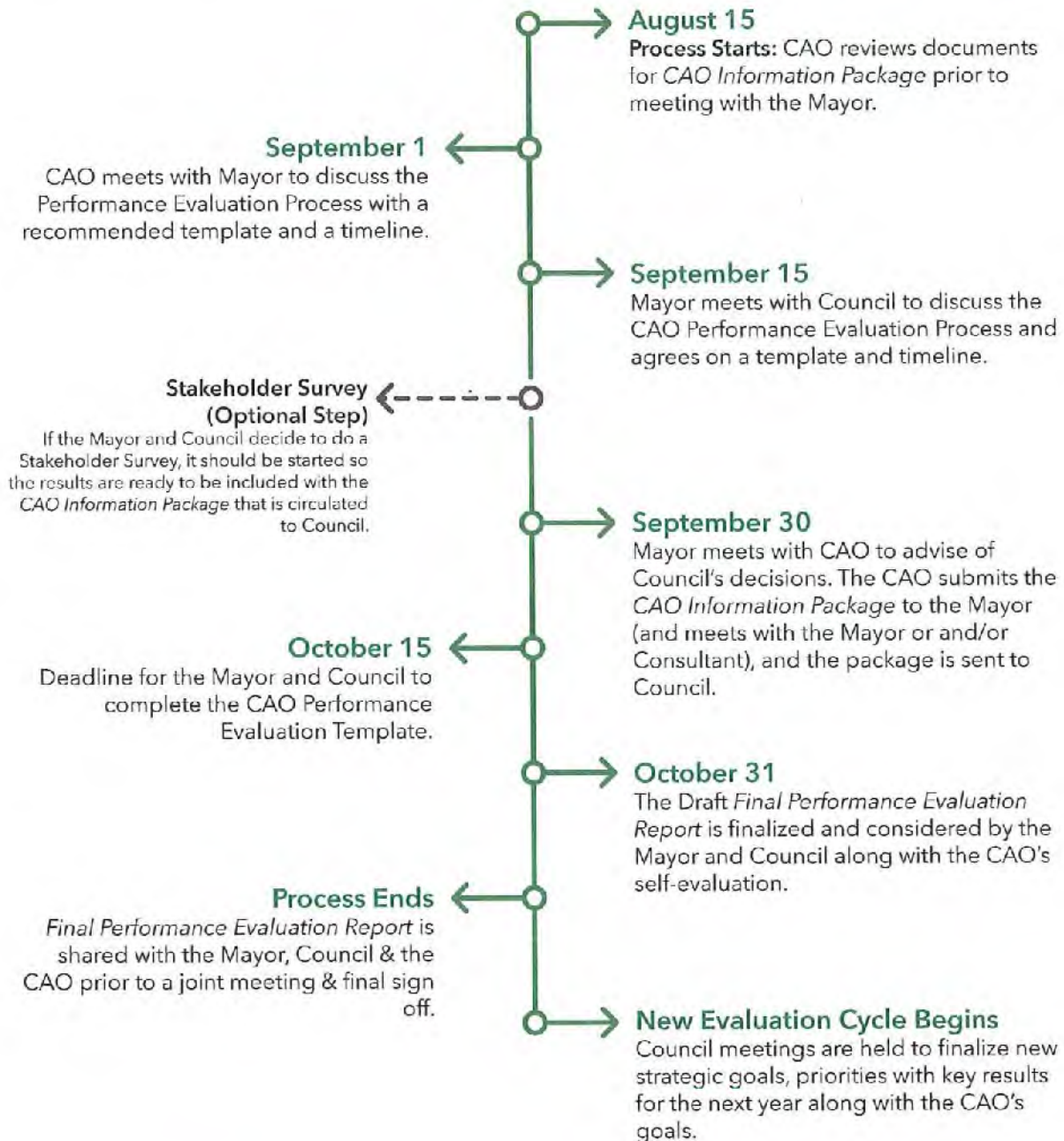
Meet to Discuss New Goals for the Next Evaluation Cycle

- ✓ **Setting New Goals.** Dates have been set for two more Council meetings to set new strategic goals and key results for the coming year which link to the CAO's goals with the municipality's Strategic Plan and Council's priorities. These new goals can be part of a mandate letter if the CAO and Mayor and Council choose to use this tool.

With the new performance evaluation cycle typically starting in January, it is important to have quarterly reviews in March and June or at least one review prior to the annual review.

CAO Performance Evaluation Timeline

The CAO Performance Evaluation process can move at the pace set by the CAO and the Mayor and Council and the Council meeting schedule. Below is an example of a process based on the calendar year that begins in mid-August and ends the first week of December.



This is an example of a CAO Performance Evaluation template that the CAO will complete and submit to Council prior to them completing their evaluation. Each member of Council will also complete this template separately and then the Final Evaluation Report is completed and presented to the CAO. Please modify this template to suit your municipality's requirements.

CAO Performance Evaluation

Name of Chief Administrative Officer _____

Evaluation Period _____

Name of Elected Official _____

An annual performance evaluation should be an important part of the relationship between Council and the CAO, and ultimately the success of the municipality. The main purpose is to have an informal discussion about the past year.

Evaluation Principles:

- The approach to the CAO evaluation should be in a positive manner with the broad objective of improving the organization and positively impacting the CAO, Council and City staff.
- All written and oral comments regarding the performance evaluation of the CAO are strictly confidential.
- The evaluation should be conducted in an honest and fair manner. One should not permit feelings of personal likes or dislikes to enter the evaluation. Don't let one single incident make such a vivid impact that you lose sight of the total picture. All comments should be objectively based upon facts and events during the past reporting period.
- All components of the evaluation such as comments and conclusions must be able to be substantiated if required.
- The evaluation process should be conducted in a manner that provides for and promotes open and honest dialogue.
- The CAO should feel that he/she has been adequately included in the process.

Prior to completing the evaluation, take a few minutes to ask yourself the following questions and make some brief notes, including specific examples:

- ✓ How are things going?
- ✓ What has the CAO done well?
- ✓ What could have been done better?

- ✓ Are we on track?
- ✓ What could Council do to help?
- ✓ What could the CAO do to make the organization better?

Evaluation of Specific Annual Council and CAO Goals for Evaluation Period (As Outlined in the CAO’s Mandate Letter)

Referencing the specific annual Council and CAO goals listed in the CAO’s Mandate Letter from last year’s review, please outline your success in achieving the goals and likewise identify any issues/roadblocks that prevented you from achieving your goals.

Goal	Results Reported by the CAO	Comments From Mayor & Council
Goal #1		
Goal #2		
Goal #3		
Goal #4		
Goal #5		
Goal #6		

CAO Personal Annual Development Plan

Development Objective	Specific Experience/Course/Activity	Target Completion Date	Completed Yes/No

Evaluation Focus

The main areas to be addressed during the evaluation will be:

Leadership & Relationships	CAO Comments	Mayor & Council Comments
Leadership Style		
Relationship with Mayor and Council		
Leadership to the Organization and Staff: - Does there seem to be a reasonable degree of mutual support and respect? - Does the employee morale seem to be positive? - How is the retention of employees?		
Relationships to the Community and External Stakeholders		

Questions

Question	CAO Comments	Mayor & Council Comments
<u>Corporate Leadership.</u> Has the CAO accomplished the Annual Corporate Leadership Expectations outlined in the Mandate Letter?		
<u>Annual Goals.</u> Has the CAO accomplished the Specific Annual Council and CAO Goals (outlined above)?		
<u>Strengths.</u> Based on your overall evaluation of the CAO, what areas would you list as his/her strong points as a manager?		
<u>Improvements.</u> Based upon your evaluation, what areas would you suggest the CAO work on to improve his/her skills to be more effective in specific areas or situations?		

Specific Annual Council and CAO Goals for the Coming Year

What are the new strategic goals and key results (which link to the CAO's goals, the municipality's Strategic Plan, and Council's priorities) for the coming year? A mandate letter outlining the annual expectations and annual goals may also be completed if you and Council choose to use this tool.

Goal	Outcomes/Measures	Target Completion Date

Mayor's Signature
Date

CAO's Signature
Date

CAPE BRETON REGIONAL MUNICIPALITY

POSITION DESCRIPTION: CHIEF ADMINISTRATIVE OFFICER

DEPARTMENT: OFFICE OF THE
CHIEF ADMINISTRATIVE OFFICER

JOB SCOPE:

Reporting to the Mayor and Council, the CAO provides the cornerstone leadership for all aspects of business and services. The CAO is expected to facilitate the development of a clear mission and vision in line with Council directions; implement a community based strategic plan; build a strong and effective Senior Management Team; challenge the organization to be innovative and responsive; and improve the efficiency and effectiveness of programs and services delivered to the community. The CAO is expected to be a visible leader and to proactively develop critical internal and external relationships. Responsible for advising the Mayor and Council on all matters relative to Cape Breton Regional Municipality (CBRM) operations and implementing Council policies.

MAIN FUNCTIONS:

Leadership

- Provide leadership and direction to the organization to promote the effective and efficient delivery of CBRM services;
- Create within the Senior Management Team an openness to new ideas, encouraging innovation and implementing a culture of accountability for actions and results - evaluating outcomes and determining the most effective use of resources;
- Provide inspiring leadership through communication, accessibility and a shared vision - setting a positive tone for CBRM by suggesting new ways for the organization to embrace and participate in change in a positive and constructive manner;
- Co-ordinate initiatives with the Mayor to maintain a clear focus on Council vision and direction as well as priority setting for key projects;
- In conjunction with the Senior Management Team, establish business plans and priorities to implement Council's vision and directions;
- Set a visible and positive leadership example in order to promote empowerment of employees through coaching, mentoring, two-way communications and delegation of decision making responsibility; take necessary steps to anticipate impact of changes and to identify and remove barriers;
- Act as the chief policy advisor to the Mayor and Council and provide Council with advice based on professional standards and best practices;
- Provide leadership in the on-going identification and tracking of "best practices" (including benchmarking of other municipalities) and latest technology; make recommendations for application to support continuous improvement efforts.

Management

- Oversee the day-to-day operations and procedures of CBRM under policy direction of Council and in accordance with current legislation and regulations;
- Consolidate and review annual work plans and capital and operating budgets with recommendations to Council for approval;
- Establish procedures to monitor the performance of CBRM against plan / budget, identifying and correcting as necessary variances from plan / budget.
- Ensure that all high risk, complex situations with potential liability for CBRM are reviewed and monitored on an ongoing basis;
- Conduct regular reviews and assessments of the programs, services and organization structure of Departments using best practice research, evaluating effectiveness of the allocation of responsibilities and authorities, and ensure adequate measurement systems are in place;
- Establish procedures to optimize financial resources, exercise financial control and conduct ongoing reviews on CBRM's financial position to ensure expectations are being achieved.

Communications

- Establish regular formal and informal communication processes with the Mayor and members of Council regarding all key issues.
- Provide comprehensive advice and reports on CBRM operations and issues to Council, Council Committees and Community representatives / partners as required.
- Ensure that Council is informed of all high risk, complex situations that have potential liability for CBRM.
- Communicate Council's directions and priorities to members of the Senior Management Team.
- Deliver regular periodic briefings of CBRM operations and results to ensure that employees across CBRM can gain an appreciation of the "big picture" – enhanced employee engagement across the organization.
- Develop and maintain a contact network covering:
 - Citizen associations / rate payers groups;
 - Key Community Stakeholders and representatives of development, industry, and trade and professional associations;
 - Counterparts in other municipalities; and
 - Federal and Provincial government officials at the policy and working levels.

MINIMUM QUALIFICATIONS:

Education and Experience:

- A degree from a recognized university in business or public administration or a Masters in Public Administration or related discipline or equivalent combination of education and experience
- Extensive experience at a senior level in municipal administration
- Exceptional communication, leadership and interpersonal skills
- Superior knowledge of local government organization and issues and a thorough understanding of the roles of Council and Administration in the municipal strategic and corporate management process.

CORE COMPETENCIES

Strategic Orientation

The ability to link long-range vision and concepts to daily work. Strategic orientation moves from understanding business fundamentals and strategies to a sophisticated awareness of the impact of the external environment on strategies and how external factors affect choices.

Shaping the Organization

The ability to work effectively within structures, stakeholders and relationships within CBRM. The ability to identify the decision-makers and the individuals who can influence them and work with them to achieve objectives. The ability to predict how new events or situations will affect individuals and groups both within and external to CBRM and to utilize that knowledge to achieve the organization's objectives.

Leadership

The ability to create and communicate a vision and engage others in its achievement. It is the ability to demonstrate behaviours that model and support the organization's aspirations and values and ensure its success.

Leading Change

The ability to initiate, facilitate or implement change. Helping staff and stakeholders understand what the change means to them, building a shared vision and providing the ongoing guidance and support which will generate and maintain enthusiasm and commitment to the change process.

Political Acuity

Dealing with the culture of CBRM. Navigating the formal and informal channels and networking with Council, the Senior Management Team, management groups, the media and the community.

Innovation

An effort to enhance performance by being creative, promoting new ideas and introducing new solutions or processes.

Communication

High degree of interpersonal skill, tact and diplomacy. Ongoing contact and dialogue with members of Council and various stakeholders at all levels. External contact with Community stakeholders and partners, the provincial and federal governments, the media and related organizations to provide and exchange information and solve problems. Able to adapt and tailor the conversation / presentation to a variety of audiences and contexts.

Relationship Building

Establishing, building, and maintaining strong and reciprocal relationships and a network of contacts to keep a pulse on CBRM's, political and internal issues and to make informed decisions. Identifying who to involve and when and how to involve them in order to accomplish objectives and minimize obstacles.

Partnering

Creating an organizational environment that is open to alliances and attracting partnerships. Able to strategically identify and then approach potential partners – understands “what’s in it” for the other partner. Negotiating and managing the strategic nature of alliances and determining when adjustments, fine tuning or termination of partnerships is required.

Customer First Orientation

A desire to identify and meet/exceed the requirements of both internal AND external customers / clients. Clear emphasis on service to customer groups:

- Recognizing the variety of “customers” within CBRM and at all levels of the organization and accommodating their diverse needs;
- Recognizing the variety of external customers including residents, community groups and other stakeholders.

Results Orientation

The desire or drive to achieve or surpass identified goals. Establishes performance objectives and measures to continuously improve performance and the standard of excellence across CBRM. Includes innovative or entrepreneurial behaviours.

Holding People Accountable

Ensuring others meet objectives and expectations in an appropriate and effective manner. Ensuring the performance management process is conducted throughout the year. Provides clear direction, appropriate tools, resources and authority to support success.

Fiscal Accountability

The ability to effectively manage and optimize human, financial and physical resources, undertake qualitative and quantitative measurement, planning and control of resources to maximize results.

Teamwork

Being part of a team and working co-operatively with others. “Team” is broadly defined as any task or process-oriented group of individuals working towards a common goal.



Cape Breton Regional Municipality
320 Esplanade
Sydney, NS B1P 7B9

To: Council
Submitted by: Mayor Cecil P. Clarke
Date: March 18, 2025
Subject: Chief Administrative Officer Position

Dear Council,

During the budget deliberations, the status of the Chief Administrative Office (CAO) position was raised as to process and next steps.

Regardless of the process Council chooses to select a full time CAO, I would recommend Council consider a new arrangement for the type of employment. Specifically, to replace indeterminant employment with a contract. This would bring the CBRM in alignment with common practice of larger municipalities.

A fixed-term contract with renewal or extension options can limit severance costs and provide needed flexibility for Council and the successful candidate.

As indicated in the comparative data table below, the CBRM's CAO salary is below that of other comparable municipalities as highlighted in the table below. The salary has been confirmed within the 2025-26 budget, and I recommend it stay the same for that duration.

Comparisons			
Municipality	Population	Year	Salary
Brantford, Ontario	104,000	2023	\$255,838
Cape Breton Regional Municipality	109,945	2025	\$232,721
Charlottetown, Prince Edward Island	40,500	2023	\$244,500
Chatham-Kent, Ontario	103,998	2022	\$259,806
Halifax, Nova Scotia	530,167	2024	\$292,228

Saanich, British Columbia	117,735	2022	\$289,880
St. John's, Newfoundland and Labrador	110,000	2024	\$254,824

Recommendation:

That Council adopt a contract-based employment agreement when appointing a CAO with a 5-year fixed-term contract with a three-year renewal option; and

Council confirms the remuneration at same salary and benefits as presented in the 2025-26 budget.

Appendix A – Chief Administrative Officers of the CBRM

- | | |
|-----------------------|--|
| 1. Jerry Ryan | Provincial appointment |
| 2. Marie Walsh | Interim CAO Council direct appointment |
| 3. Micheal Merritt | Recruitment firm to Council |
| 4. Marie Walsh | Interim CAO Council direct appointment |
| 5. Marie Walsh | Council direct appointment |
| 6. Demetri Kachafanas | Interim CAO Council direct appointment |

Summary

Statement of Revenue

January 31, 2025

Revenue	Year To Date Assigned	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
Total Taxes	106,586,488	105,227,081	1,359,407	126,272,494	19,686,005
Total Federal Government	2,751,862	2,751,862	-	3,302,234	550,372
Total Federal Government Agencies	767,769	767,769	-	921,323	153,554
Total Provincial Government	1,743,259	1,743,259	-	2,091,911	348,652
Total Provincial Government Agencies	3,552,940	3,447,610	105,330	4,137,132	584,192
Total Services to Other Local Government	554,916	554,916	-	665,899	110,983
Total Transit	1,555,051	2,074,999	(519,949)	2,490,000	934,949
Total Environmental Development Services	331,034	229,583	101,450	275,500	(55,484)
Total Licenses & Permits	37,970	40,417	(2,447)	48,500	10,531
Total Fines & Fees	826,276	1,000,833	(174,557)	1,201,000	207,109
Total Rentals	418,792	423,564	(4,772)	508,277	89,485
Total Concessions & Franchises	962,918	688,750	274,169	906,500	196,453
Total Interest	1,440,449	1,262,500	177,949	1,515,000	74,551
Total Finance Revenue	34,955	29,167	5,789	35,000	45
Total Solid Waste Revenue	2,770,066	2,557,607	212,459	3,155,000	384,934
Total Recreation & Cultural Service Programs	1,252,996	1,323,611	(70,615)	1,684,500	375,086
Total Water Utility Charges	10,355,367	10,355,367	-	12,426,440	2,071,073
Total Unconditional Transfers	13,285,115	13,196,532	88,583	15,835,838	2,550,723
Total Conditional Transfers	508,391	508,391	-	610,000	101,609
Total Extraordinary Revenue	881,216	-	881,216	-	(881,216)
Year To Date Assigned	\$ 150,617,830	\$ 148,183,818	\$ 2,434,012	\$ 178,082,548	\$ 27,493,607

Departmental

Reviewed

Summary

Statement of Expenditures

January 31, 2025

Expenditures	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
Legislative	1,222,342	1,411,209	188,867	1,670,870	448,528
Administration	385,768	348,877	(36,891)	470,846	85,078
Finance	2,390,248	2,589,779	199,531	3,482,574	1,092,326
Legal	2,819,763	2,844,382	24,619	2,967,058	145,232
Human Resources	1,219,496	1,315,658	96,162	1,544,312	324,816
Technology & Communications	3,671,128	3,753,278	82,150	4,433,208	762,080
Municipal Clerk	930,143	814,720	(115,423)	886,802	(43,341)
Fiscal Services	28,655,199	28,646,207	(8,992)	33,297,154	4,641,955
Police Services	24,432,763	27,178,665	2,745,901	32,260,251	7,827,488
Fire Services (Incl EMO)	17,189,208	16,673,540	(515,668)	19,973,485	2,784,277
Engineering & Public Works	49,116,436	47,989,776	(1,126,660)	58,322,156	9,205,720
Planning	2,965,723	3,454,800	489,077	4,017,905	1,052,182
Facilities C200 & Arenas	4,432,466	3,888,958	(543,508)	4,581,688	149,222
Parks & Grounds	2,529,692	2,924,626	394,934	3,473,848	944,156
Buildings	2,832,242	3,195,771	363,528	3,734,163	901,921
Recreation	2,592,688	2,454,569	(138,119)	2,966,228	373,540
Total expended to date	\$ 147,385,304	\$ 149,484,814	\$ 2,099,510	\$ 178,082,548	\$ 30,695,181

Departmental

Reviewed

Legislative

Statement of Expenditures

January 31, 2025

Legislative	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000 WAGES/SALARIES	889,712	958,175	68,463	1,129,309	239,597
6010 BENEFITS	142,904	191,536	48,633	226,361	83,457
6030 TRAVEL/CONFERENCES	41,422	75,000	33,578	90,000	48,578
6040 PROFESSIONAL MEMBERSHIP/DUES & FEES	47,678	79,002	31,324	94,802	47,125
6050 OFFICE SUPPLIES	5,586	10,333	4,748	12,400	6,814
6060 OFFICE EQUIPMENT	6,564	5,500	(1,064)	5,500	(1,064)
6080 ADVERTISING	8,929	12,083	3,154	14,500	5,571
6100 COURIER	-	208	208	250	250
6110 TELEPHONE/FAX	28,832	28,540	(292)	34,248	5,416
6120 PUBL./SUBSCRIPTIONS	1,375	1,667	292	2,000	625
6130 COMPUTER HARDWARE	247	248	-	8,000	7,753
6150 MEETING EXPENSES	14,445	22,917	8,472	27,500	13,055
6170 PROMOTION	34,648	26,000	(8,648)	26,000	(8,648)
Total expended to date	\$ 1,222,342	\$ 1,411,209	\$ 188,867	\$ 1,670,870	\$ 448,528

SeS

Departmental

Finance

CAO		Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000	WAGES/SALARIES	306,548	256,235	(50,313)	302,000	(4,548)
6010	BENEFITS	38,916	47,762	8,846	56,446	17,530
6020	TRAINING/EDUCATION	-	2,750	2,750	3,300	3,300
6030	TRAVEL/CONFERENCES	16,795	16,795	-	18,000	1,205
6040	PROFESSIONAL MEMBERSHIP/DUES & FEES	636	1,500	864	1,800	1,164
6050	OFFICE SUPPLIES	2,577	2,577	-	2,800	223
6110	TELEPHONE/FAX	2,967	2,083	(884)	2,500	(467)
6150	MEETING EXPENSES	1,148	3,333	2,185	4,000	2,852
6170	PROMOTION	5,339	5,000	(340)	5,000	(339)
8100	PROFESSIONAL SERVICES	10,841	10,841	-	75,000	64,159
Total expended to date		\$ 385,768	\$ 348,877	\$ (36,891)	\$ 470,846	\$ 85,078

Departmental

Finance

Finance	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000 WAGES/SALARIES	1,533,013	1,802,491	169,478	2,129,641	496,628
6010 BENEFITS	367,755	398,609	30,854	471,083	103,328
6020 TRAINING/EDUCATION	8,742	10,833	1,081	13,000	3,258
6030 TRAVEL/CONFERENCES	13,431	13,431	-	14,500	1,069
6040 PROFESSIONAL MEMBERSHIP/DUES & FEES	3,689	3,688	-	4,000	311
6050 OFFICE SUPPLIES	8,928	9,917	989	11,900	2,974
6060 OFFICE EQUIPMENT	8,345	6,250	(2,095)	7,500	(845)
6080 ADVERTISING	27,158	31,250	4,092	37,500	10,342
6090 POSTAGE	148,689	155,000	6,311	175,000	26,311
6100 COURIER	11,655	19,375	7,720	23,250	11,595
6110 TELEPHONE/FAX	14,149	13,167	(982)	15,800	1,651
6130 COMPUTER HARDWARE	3,032	3,032	-	11,400	8,368
6140 COMPUTER SOFTWARE	54,993	52,100	(2,893)	52,100	(2,893)
6190 COST RECOVERY	(314,863)	(336,000)	(21,137)	(360,000)	(45,137)
8010 OPERATIONAL MATERIALS/SUPPLIES	3,298	4,167	868	5,000	1,702
8100 PROFESSIONAL SERVICES	51,115	59,000	7,885	59,000	7,885
8110 CONTRACTS/AGREEMENTS	59,092	53,400	(5,692)	53,400	(5,692)
8120 LEASES	12,376	15,417	3,041	18,500	6,124
8180 TAX EXEMPT/WRITE OFF	274,663	274,663	-	740,000	465,347
Total expended to date	\$ 2,390,248	\$ 2,589,779	\$ 199,531	\$ 3,482,574	\$ 1,092,326

Departmental

Finance

Legal

Statement of Expenditures

January 31, 2025

	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
Legal					
6000 WAGES/SALARIES	398,982	455,210	56,228	537,975	138,993
6010 BENEFITS	85,208	104,570	19,363	123,583	38,375
6020 TRAINING/EDUCATION	-	5,417	5,417	6,500	6,500
6030 TRAVEL/CONFERENCES	3,555	3,750	195	4,500	945
6040 PROFESSIONAL MEMBERSHIP/DUES & FEES	11,803	17,000	5,197	17,000	5,197
6050 OFFICE SUPPLIES	3,354	3,354	-	3,500	146
6060 OFFICE EQUIPMENT	-	1,833	1,833	2,200	2,200
6070 PHOTOCOPYING SUPPLIES	1,485	2,917	1,432	3,500	2,015
6080 ADVERTISING	-	3,333	3,333	4,000	4,000
6100 COURIER	241	667	425	800	559
6110 TELEPHONE/FAX	2,574	3,333	759	4,000	1,426
6120 PUBLICATIONS/SUBSCRIPTIONS	23,480	20,000	(3,480)	20,000	(3,480)
6130 COMPUTER HARDWARE	82	82	-	4,000	3,918
6150 MEETING EXPENSES	272	417	145	500	228
6160 LIABILITY INSURANCE	2,229,713	2,160,000	(69,713)	2,160,000	(69,713)
8100 PROFESSIONAL SERVICES	61,077	62,500	1,423	75,000	13,923
Total expended to date	\$ 2,819,763	\$ 2,844,382	\$ 24,619	\$ 2,967,058	\$ 145,232

Departmental

Finance

Human Resources

Statement of Expenditures

January 31, 2025

Human Resources		Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000	WAGES/SALARIES	813,386	887,394	74,008	1,048,738	235,352
6010	BENEFITS	186,035	204,959	18,924	242,224	56,189
6020	TRAINING/EDUCATION	10,048	9,850	(198)	9,850	(198)
6030	TRAVEL/CONFERENCES	13,245	14,583	1,338	17,500	4,255
6040	PROFESSIONAL MEMBERSHIP/DUES & FEES	3,417	2,500	(917)	2,500	(917)
6050	OFFICE SUPPLIES	10,634	12,500	1,866	15,000	4,366
6060	OFFICE EQUIPMENT	4,522	2,500	(2,021)	2,500	(2,022)
6080	ADVERTISING	1,817	2,500	683	3,000	1,183
6110	TELEPHONE/FAX	8,238	8,333	95	10,000	1,762
6120	PUBLICATIONS/SUBSCRIPTIONS	-	2,500	2,500	3,000	3,000
6130	COMPUTER HARDWARE	7,603	6,000	(1,603)	6,000	(1,603)
6150	MEETING EXPENSES	4,369	5,417	1,048	6,500	2,131
8100	PROFESSIONAL SERVICES	150,371	150,372	-	170,000	19,629
8110	CONTRACTS/AGREEMENTS	5,811	6,250	439	7,500	1,689
Total expended to date		\$ 1,219,496	\$ 1,315,658	\$ 96,162	\$ 1,544,312	\$ 324,816

Departmental

Finance

**Technology Including
911 Comm Centre**

Statement of Expenditures

January 31, 2025

Technology/Communications	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000 WAGES/SALARIES	2,189,596	2,222,283	32,687	2,626,334	436,738
6010 BENEFITS	451,302	491,224	39,922	580,538	129,236
6011 MISCELLANEOUS BENEFITS	(47,167)	(47,167)	-	(98,762)	(51,595)
6020 TRAINING/EDUCATION	9,755	22,500	12,745	27,000	17,245
6030 TRAVEL/CONFERENCES	31,199	17,000	(14,200)	17,000	(14,199)
6040 PROFESSIONAL MEMBERSHIP/DUES	688	1,833	1,145	2,200	1,512
6050 OFFICE SUPPLIES	4,023	5,417	1,394	6,500	2,477
6060 OFFICE EQUIPMENT	2,130	10,833	8,703	13,000	10,870
6080 ADVERTISING	801	3,333	2,533	4,000	3,199
6110 TELEPHONE/FAX	111,179	125,000	13,821	150,000	38,821
6130 COMPUTER HARDWARE	123,335	123,335	-	205,000	81,665
6140 COMPUTER SOFTWARE	391,560	391,559	-	476,500	84,940
6150 MEETING EXPENSES	1,372	1,372	-	1,500	128
7010 ELECTRICAL	9,519	9,583	65	11,500	1,981
7070 BLDG/FACILITY RENTAL	60,774	50,000	(10,774)	60,000	(774)
8040 COMM EQUIPMENT LINES	2,724	1,667	(1,057)	2,000	(724)
8100 PROFESSIONAL SERVICES	22,384	51,667	29,282	62,000	39,616
8110 CONTRACTS/AGREEMENTS	86,907	52,792	(34,115)	63,350	(23,557)
8120 LEASES SAP	113,347	113,346	-	107,446	(5,901)
8130 LICENSES/PERMITS	105,700	105,700	-	116,102	10,402
Total expended to date	\$ 3,671,128	\$ 3,753,278	\$ 82,150	\$ 4,433,208	\$ 762,080

Departmental

Finance

Municipal Clerk

Statement of Expenditures

January 31, 2025

Municipal Clerk		Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000	WAGES/SALARIES	237,761	261,737	23,976	309,325	71,564
6010	BENEFITS	54,428	58,492	4,064	69,127	14,699
6020	TRAINING/EDUCATION	2,076	4,583	2,507	5,500	3,424
6030	TRAVEL/CONFERENCES	339	5,250	4,911	6,300	5,961
6040	PROFESSIONAL MEMBERSHIP/DUES	928	1,167	239	1,400	472
6050	OFFICE SUPPLIES	2,445	2,500	55	3,000	555
6060	OFFICE EQUIPMENT	4,080	2,000	(2,081)	2,000	(2,080)
6070	PHOTOCOPYING SUPPLIES	18,296	19,583	1,287	23,500	5,204
6080	ADVERTISING	331	1,000	669	1,200	869
6100	COURIER	30	125	95	150	120
6110	TELEPHONE/FAX	3,182	2,917	(265)	3,500	318
6120	PUBLICATIONS/SUBSCRIPTIONS	534	1,500	966	1,800	1,266
6130	COMPUTER HARDWARE	7,827	3,000	(4,827)	3,000	(4,827)
6140	COMPUTER SOFTWARE	38,783	38,783	-	42,500	3,717
6150	MEETING EXPENSES	3,566	12,083	8,518	14,500	10,934
8110	CONTRACTS/AGREEMENTS	555,538	400,000	(155,537)	400,000	(155,538)
Total expended to date		\$ 930,143	\$ 814,720	\$ (115,423)	\$ 886,802	\$ (43,341)

Departmental

Finance

Fiscal Services

Statement of Expenditures

January 31, 2025

Fiscal Services	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
9010 INTEREST ON SHORT TERM BORROWING	8,438	8,437	-	400,000	391,562
9020 INTEREST ON LONG TERM DEBT	1,589,052	1,589,052	-	1,617,486	28,434
9050 PRINCIPLE ON LONG TERM DEBT	9,208,971	9,208,971	-	9,208,971	-
9052 DEBT/CAPITAL BOND DISC	-	-	-	63,000	63,000
9090 BANK CHARGES	65,629	58,333	(7,296)	70,000	4,371
9200 ALLOWANCE FOR UNCOLLECTABLE TAXES	-	-	-	600,000	600,000
9420 APPROPRIATION TO CAPITAL FUND	908,333	908,333	-	1,090,000	181,667
9430 APPROPRIATION TO B.I.D.C.s	178,830	177,134	(1,695)	212,561	33,731
9620 REGIONAL LIBRARY	586,500	586,500	-	703,800	117,300
9630 CAPE BRETON/VICTORIA SCHOOL BOARD	14,952,334	14,952,333	-	17,942,800	2,990,466
9640 PROPERTY ASSESSMENT COSTS	1,157,113	1,157,113	-	1,388,536	231,423
Total expended to date	\$ 28,655,199	\$ 28,646,207	\$ (8,991)	\$ 33,297,154	\$ 4,641,955

Departmental

Finance

Police Services

Statement of Revenue

January 31, 2025

Police Services Revenue	Year to date Assigned	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
4751 RECORDS INQUIRIES	124,254	166,667	(42,413)	200,000	75,746
5151 FINES	266,654	250,000	16,654	300,000	33,346
Total Revenue to date	\$ 390,908	\$ 416,667	\$ (25,759)	\$ 500,000	\$ 109,092

Departmental

Finance

Police Services

Statement Expenditures

January 31, 2025

Police Services		Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
GL 6000, 6010, & 6011 WAGES & BENEFITS NET OF COST RECOVERY		21,587,129	24,385,053	2,797,924	28,808,156	7,221,027
6020 TRAINING/EDUCATION		104,706	150,000	45,294	180,000	75,294
6030 TRAVEL/CONFERENCES		50,058	50,058	-	60,000	9,942
6040 PROFESSIONAL MEMBERSHIP/DUES & FEES		3,924	4,167	242	5,000	1,076
6050 OFFICE SUPPLIES		33,591	37,500	3,909	45,000	11,409
6060 OFFICE EQUIPMENT		59,262	59,263	-	70,000	10,738
6070 PHOTOCOPYING SUPPLIES		1,655	8,333	6,679	10,000	8,345
6080 ADVERTISING		4,962	4,962	-	5,000	38
6100 COURIER		10,119	10,833	714	13,000	2,881
6110 TELEPHONE/FAX		161,508	166,667	5,159	200,000	38,492
6120 PUBLICATIONS/SUBSCRIPTIONS		4,626	5,000	374	6,000	1,374
6130 COMPUTER HARDWARE		103,481	103,481	-	217,000	113,519
6140 COMPUTER SOFTWARE		166,777	120,000	(46,777)	120,000	(46,777)
6150 MEETING EXPENSES		9,514	8,333	(1,181)	10,000	486
6170 PROMOTION		7,935	8,333	398	10,000	2,065
7000 HEAT		13,333	26,667	13,334	32,000	18,667
7010 ELECTRICAL		79,264	93,750	14,486	112,500	33,236
7020 WATER		3,369	7,104	3,736	8,525	5,156
7030 BUILDING/FACILITY MAINTENANCE		88,861	88,861	-	93,000	4,139
7040 BUILDING FACILITY REPAIR		6,201	12,500	6,299	15,000	8,799
7060 BUILDING/FACILITY RENOVATION		10,813	12,500	1,687	15,000	4,187
7070 BUILDING/FACILITY RENTAL		34,530	44,167	9,637	53,000	18,470
7110 SECURITY		1,022	1,667	645	2,000	978
7500 VEHICLE/EQUIPMENT MAINTENANCE		25,367	19,167	(6,200)	23,000	(2,367)
7505 GASOLINE & DIESEL		426,213	416,667	(9,546)	500,000	73,787
7510 VEHICLE/EQUIPMENT REPAIRS		325,896	250,000	(75,896)	300,000	(25,896)
7530 VEHICLE/EQUIPMENT REPLACEMENT		443,574	443,574	-	580,000	136,426
7540 VEHICLE/EQUIPMENT RENTAL		888	1,667	779	2,000	1,112
7550 VEHICLE/EQUIPMENT TOWING		1,199	3,333	2,134	4,000	2,801
8000 OPERATIONAL EQUIPMENT		42,546	112,500	69,954	135,000	92,454
8010 OPERATIONAL MATERIALS/SUPPLIES		79,954	112,500	32,546	135,000	55,046
8020 MAINTENANCE EQUIPMENT		11,498	5,058	(6,440)	6,070	(5,428)
8090 UNIFORMS/CLOTHING		116,286	145,833	29,547	175,000	58,714
8100 PROFESSIONAL SERVICES		258,984	112,500	(146,484)	135,000	(123,984)
8110 CONTRACTS/AGREEMENTS		8,172	16,667	8,495	20,000	11,828
8125 MAJOR INVESTIGATIONS		145,548	130,000	(15,548)	130,000	(15,548)
8150 GRANTS/SUBSIDIES TO ORGANIZATIONS		-	-	-	25,000	25,000
Total expended to date		\$ 24,432,763	\$ 27,178,665	\$ 2,745,900	\$ 32,260,251	\$ 7,827,488

Departmental

Finance

January 31, 2025

Statement of Revenue

Municipal Services Agreement

Fire Services Revenue	Year to date Assigned	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
4776 PROV NS FIRE PROTECTION GRANT	153,853	153,853	-	184,624	30,771
4776 MEMBERTOU MUNICIPAL SERVICES AGRMNT	401,063	401,063	-	481,275	80,213
Total Revenue to date	\$ 554,916	\$ 554,916	\$ -	\$ 665,899	\$ 110,983

Departmental

Finance

Fire Services

Statement of Expenditures

January 31, 2025

Fire Services Including EMO		Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000 WAGES/SALARIES		6,391,711	5,648,774	(742,937)	6,701,486	309,775
6010 BENEFITS		1,183,399	1,328,756	145,356	1,576,540	393,141
6011 MISCELLANEOUS BENEFITS		21,099	42,384	21,285	50,837	29,738
6020 TRAINING/EDUCATION		99,595	150,288	50,694	180,346	80,751
6030 TRAVEL/CONFERENCES		46,606	46,100	(506)	46,100	(506)
6040 PROFESSIONAL MEMBERSHIP/DUES & FEES		1,861	10,619	8,758	12,743	10,882
6050 OFFICE SUPPLIES		7,230	7,958	728	9,550	2,320
6060 OFFICE EQUIPMENT		6,793	6,450	(343)	6,450	(343)
6080 ADVERTISING		463	4,375	3,912	5,250	4,787
6110 TELEPHONE/FAX		37,223	33,938	(3,284)	40,726	3,504
6120 PUBLICATIONS/SUBSCRIPTIONS		1	583	582	700	899
6130 COMPUTER HARDWARE		11,086	11,086	-	12,000	914
6140 COMPUTER SOFTWARE		30,471	30,470	-	35,500	5,029
6150 MEETING EXPENSES		1,100	4,250	3,150	5,100	4,000
6170 PROMOTION		15,052	24,833	9,782	29,800	14,748
7000 HEAT		63,126	83,333	20,208	100,000	36,874
7010 ELECTRICAL		85,555	85,555	-	101,948	16,393
7020 WATER		28,924	38,000	9,077	45,600	16,676
7030 BUILDING/FACILITY MAINTENANCE		46,923	49,300	2,467	59,268	12,345
7040 BUILDING/FACILITY REPAIR		9,889	24,316	14,427	29,179	19,290
7060 BUILDING/FACILITY RENOVATION		578	4,167	3,588	5,000	4,422
7500 VEHICLE/EQUIPMENT MAINTENANCE		344,975	237,500	(107,475)	285,000	(59,975)
7505 GASOLINE & DIESEL		69,203	45,888	(23,315)	55,065	(14,138)
7530 VEHICLE/EQUIPMENT REPLACEMENT		39,887	43,750	3,863	52,500	12,613
7560 VEHICLE/EQUIPMENT GENERAL SUPPLIES		18,598	13,333	(5,265)	16,000	(2,598)
8000 OPERATIONAL EQUIPMENT		301,483	417,550	116,067	501,060	199,577
8010 OPERATIONAL MATERIALS/SUPPLIES		57,191	38,583	(18,608)	46,300	(10,891)
8020 MAINTENANCE EQUIPMENT		10,093	41,667	31,574	50,000	39,907
8040 COMMUNICATION EQUIPMENT LINES		-	3,650	3,650	4,380	4,380
8090 UNIFORMS/CLOTHING		47,056	58,854	11,798	70,625	23,569
8100 PROFESSIONAL SERVICES		8,879	13,750	4,871	16,500	7,621
8110 CONTRACTS/AGREEMENTS		163,137	45,336	(117,801)	54,403	(108,734)
8120 LEASES		92,464	110,956	18,492	133,147	40,683
8130 LICENSES/PERMITS		119	19,693	19,564	20,387	20,268
8150 GRANTS/SUBSIDIES TO ORGANIZATIONS		2,050,446	2,050,446	-	2,537,611	487,165
8195 WATER SUPPLY & HYDRANTS		5,896,993	5,896,997	(6)	7,076,384	1,179,392
Total expended to date		\$ 17,189,208	\$ 16,673,540	\$ (515,667)	\$ 19,973,485	\$ 2,784,277

Departmental

Finance

Engineering and Public Works Actuals to Jan 31, 2025

REVENUE	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining	% of Annual Budget
TRANSIT	1,555,051	2,075,000	(519,949)	2,107,000	(551,949)	0.74
SOLIDWASTE TIP FEES	2,529,125	2,316,667	212,459	2,635,000	(105,875)	0.96
SOLIDWASTE COST RECOVERIES	240,940	240,940	-	375,000	(134,060)	0.64
WATER UTILITY ADMIN FEE	10,355,367	10,355,367	-	5,050,540	5,304,827	2.05
TOTAL PW REVENUES	14,680,483	14,987,974	(307,490)	10,167,540	4,512,943	1.44
EXPENDITURES						
ADMINISTRATION	3,722,948	3,743,239	20,290	4,557,342	834,394	0.82
ENGINEERING	588,899	677,872	88,973	809,030	220,131	0.73
CENTRAL DIVISION	7,687,931	7,298,085	(389,846)	8,528,461	840,530	0.90
EAST DIVISION	6,543,035	6,450,968	(92,066)	7,520,485	977,451	0.87
NORTH DIVISION	2,877,479	2,947,275	69,796	3,640,485	763,006	0.79
SOLID WASTE	15,388,794	14,037,383	(1,351,411)	15,867,558	478,764	0.97
MECHANICAL FLEET	5,038,337	4,545,093	(493,244)	4,909,477	(128,860)	1.03
TRANSIT	7,269,014	8,289,862	1,020,848	8,555,620	1,286,606	0.85
TOTAL PW EXPENDITURES	49,116,436	47,989,776	(1,126,660)	58,165,336	9,048,900	0.84

Signature:

Director of Engineering & Public Works

Chief Financial Officer

	Year to date Assigned	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
Bylaw Revenue					
5112 Vendor Licenses	\$ 6,905	\$ 12,083	\$ (5,178)	\$ 14,500	\$ 7,595
5113 Animal Licenses	1,923	8,333	(6,410)	10,000	8,077
5114 Taxi Licenses	29,142	16,667	12,475	20,000	(9,142)
5115 Vending Machine Licenses	-	3,333	(3,333)	4,000	4,000
5301 Parking Meter Revenue	132,385	250,000	(117,615)	300,000	167,615
Total Bylaw Revenue	\$ 170,355	\$ 290,417	\$ (120,062)	\$ 348,500	\$ 178,145
Development / Planning Revenue					
5496 Mapping Sales	\$ 50	\$ 417	\$ (367)	\$ 500	\$ 450
5495 Other Sales	21,091	4,167	16,925	5,000	(16,091)
5497 Lun Ammdement Fees	1,900	4,167	(2,267)	5,000	3,100
5101 Building Permits	277,297	187,500	89,797	225,000	(52,297)
5102 Subdivision Fees	30,695	33,333	(2,638)	40,000	9,305
Total Develop / Planning Rev	\$ 331,034	\$ 229,583	\$ 101,450	\$ 275,500	\$ (55,534)
Total Bylaw / Dev / Planning Revenue	\$ 501,389	\$ 520,000	\$ (18,611)	\$ 624,000	\$ 122,611

Departmental

Finance

Planning

Statement of Expenditures

January 31, 2025

Planning Department	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000 WAGES/SALARIES	1,260,433	1,551,460	291,027	1,833,544	573,111
6010 BENEFITS	322,036	372,997	50,962	440,815	118,779
6011 MISCELLANEOUS BENEFITS	(33,186)	(33,187)	-	(108,501)	(75,315)
6020 TRAINING/EDUCATION	4,737	17,083	12,346	20,500	15,763
6030 TRAVEL/CONFERENCES	29,004	23,333	(5,671)	28,000	(1,004)
6040 PROFESSIONAL MEMBERSHIP/DUES & FEES	6,056	5,417	(639)	6,500	444
6050 OFFICE SUPPLIES	8,620	12,917	4,297	15,500	6,880
6060 OFFICE EQUIPMENT	11,137	12,083	947	14,500	3,363
6080 ADVERTISING	5,850	22,083	16,233	26,500	20,650
6110 TELEPHONE/FAX	12,508	12,500	(8)	15,000	2,492
6120 PUBL./SUBSCRIPTIONS	-	333	333	400	400
6130 COMPUTER HARDWARE	4,623	7,917	3,294	13,500	8,877
6140 COMPUTER SOFTWARE	3,737	10,417	6,679	14,500	10,763
6150 MEETING EXPENSES	312	5,167	4,855	6,200	5,888
6170 PROMOTIONS	6,051	25,000	18,949	30,000	23,949
7130 DEMOLITIONS	-	-	-	120,000	120,000
8000 OPERATIONAL EQUIPMENT	16,560	27,500	10,940	33,000	16,440
8010 OPERATIONAL MATERIALS/SUPPLIES	6,712	3,333	(3,379)	4,000	(2,712)
8090 UNIFORMS / CLOTHING	4,064	6,667	2,602	8,000	3,936
8100 PROFESSIONAL SERVICES	353,055	353,000	(56)	353,000	(55)
8110 CONTRACTS/AGREEMENTS	335,016	383,333	48,317	460,000	124,984
8130 LICENSES/PERMITS	74,898	101,947	27,049	101,947	27,049
8135 REGULATORY FEES	41,562	41,562	-	41,000	(562)
8150 GRANTS /SUBS TO ORG	491,937	491,937	-	540,000	48,063
Total expended to date	\$ 2,965,723	\$ 3,454,800	\$ 489,078	\$ 4,017,905	\$ 1,052,182

Departmental

Finance

	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
GL 4808 Advertising Revenue	7,018	129,167	(122,148)	155,000	147,982
GL 5001 Ice Rentals	895,934	753,194	142,739	1,000,000	104,066
GL 5002 Public Skating	1,150	4,167	(3,016)	5,000	3,850
GL 5005 Gym Rental	-	43,333	(43,333)	52,000	52,000
GL 5006 Canteen Sales	880,326	612,083	268,242	814,500	(65,826)
GL 5010 Other Revenue	82,593	76,666	5,926	92,000	9,407
GL 5033 Program Equipment	13,822	25,000	(11,178)	30,000	16,178
GL 5034 Facility Rentals	306,186	337,500	(31,314)	405,000	98,814
Total Revenue To Date	\$ 2,187,029	\$ 1,981,110	\$ 205,919	\$ 2,553,500	\$ 366,471

Departmental

Finance

Facilities (C200 / Arenas)

Statement of Expenditures

January 31, 2025

	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
6000 WAGES/SALARIES	1,784,381	1,598,480	(185,901)	1,889,113	104,732
6010 BENEFITS	326,864	346,225	19,361	409,175	82,311
6020 TRAINING	991	4,583	3,593	5,500	4,509
6030 TRAVEL/CONFERENCES	6,459	6,459	-	7,000	541
6040 PROFESSIONAL MEMBERSHIP/	2,727	2,917	190	3,500	773
6050 OFFICE SUPPLIES	6,843	4,500	(2,343)	4,500	(2,343)
6060 OFFICE EQUIPMENT	524	1,667	1,143	2,000	1,476
6080 ADVERTISING	3,146	5,000	1,854	6,000	2,854
6110 TELEPHONE/FAX	32,666	17,708	(14,958)	21,250	(11,416)
6130 COMPUTER HARDWARE	4,455	2,500	(1,955)	2,500	(1,955)
6140 COMPUTER SOFTWARE	-	-	-	5,500	5,500
6150 MEETING EXPENSES	1,955	2,500	545	3,000	1,045
7000 HEAT	152,145	87,583	(64,561)	109,000	(43,145)
7010 ELECTRICAL	756,830	711,367	(45,463)	884,000	127,170
7020 WATER	66,542	68,458	1,917	82,150	15,608
7030 BLDG/FACILITY MAINT	151,653	84,167	(67,487)	101,000	(50,653)
7040 BLDG/FACILITY REPAIR	76,926	76,926	-	85,000	8,074
7080 PLANT MAINTENANCE	113,093	75,000	(38,093)	90,000	(23,093)
7110 SECURITY	168,467	116,667	(51,800)	140,000	(28,467)
7510 VEH/EQUIP REPAIRS	7,966	20,833	12,867	25,000	17,034
8000 OPERATIONAL EQUIPMENT	53,212	15,000	(38,212)	18,000	(35,212)
8010 OPERATIONAL MATERIALS/SUF	156,301	141,667	(14,635)	170,000	13,699
8050 COST OF SALES	446,942	418,750	(28,192)	422,500	(24,442)
8090 UNIFORMS/CLOTHING	5,649	9,167	3,518	11,000	5,351
8100 PROFESSIONAL SERVICE	42,260	-	(42,260)	-	(42,260)
8110 CONTRACTS/AGREEMENTS	63,468	70,833	7,365	85,000	21,532
Total expended to date	\$ 4,432,466	\$ 3,888,956	\$ (543,508)	\$ 4,581,688	\$ 149,222

Departmental

Finance

Parks and Grounds Operations

Statement of Expenditures

January 31, 2025

	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
Parks & Grounds					
6000 WAGES/SALARIES	1,292,968	1,502,002	209,034	1,775,093	482,125
6010 BENEFITS	318,953	363,004	44,052	429,005	110,053
6011 MISCELLANEOUS BENEFITS	7,013	2,083	(4,930)	2,500	(4,513)
6020 TRAINING/EDUCATION	29,437	7,000	(22,437)	7,000	(22,437)
6030 TRAVEL/CONFERENCES	1,205	8,333	7,129	10,000	8,795
6040 PROFESSIONAL MEMBERSHIP/DUES & FEES	101	167	65	200	99
6050 OFFICE SUPPLIES	392	1,000	608	1,200	808
6110 TELEPHONE/FAX	11,170	8,333	(2,837)	10,000	(1,170)
6130 COMPUTER HARDWARE	-	2,500	2,500	3,000	3,000
7000 HEAT	3,489	10,000	6,511	12,000	8,511
7010 ELECTRICAL	68,981	70,417	1,436	84,500	15,519
7020 WATER	72,111	32,292	(39,819)	38,750	(33,361)
7030 BUILDING/FACILITY MAINTENANCE	3,293	7,917	4,623	9,500	6,207
7110 SECURITY	8,969	10,200	1,231	10,200	1,231
7510 VEHICLE/EQUIPMENT REPAIRS	10,678	917	(9,762)	1,100	(9,578)
7530 VEHICLE/EQUIPMENT REPLACEMENT	-	-	-	50,000	50,000
7540 VEHICLE/EQUIPMENT RENTAL	17,212	12,500	(4,712)	15,000	(2,212)
8000 OPERATIONAL EQUIPMENT	2,711	37,500	34,789	45,000	42,289
8010 OPERATIONAL MATERIALS/SUPPLIES	373,020	373,020	-	400,000	26,980
8020 MAINTENANCE EQUIPMENT	12,700	54,167	41,467	65,000	52,300
8040 COMMUNICATION EQUIPMENT LINES	8,908	9,167	258	11,000	2,092
8080 STREET LIGHTS	2,932	4,833	1,901	5,800	2,868
8090 UNIFORMS/CLOTHING	14,889	11,441	(3,448)	13,000	(1,889)
8100 PROFESSIONAL SERVICES	36,505	45,833	9,328	55,000	18,495
8110 CONTRACTS/AGREEMENTS	232,055	350,000	117,945	420,000	187,945
Total expended to date	2,529,692	\$ 2,924,626	\$ 394,934	\$ 3,473,848	\$ 944,156

Departmental

Finance

Building Operations

Statement of Expenditures

January 31, 2025

	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
Buildings					
6000 WAGES/SALARIES	1,158,911	1,308,996	150,085	1,546,995	388,084
6010 BENEFITS	285,758	313,359	27,601	370,333	84,575
6020 TRAINING/EDUCATION	1,412	7,083	5,672	8,500	7,088
6030 TRAVEL/CONFERENCES	129	1,042	913	1,250	1,121
6050 OFFICE SUPPLIES	750	833	83	1,000	250
6060 OFFICE EQUIPMENT	2,942	3,333	391	4,000	1,058
6110 TELEPHONE/FAX	10,308	10,833	526	13,000	2,692
6130 COMPUTER HARDWARE	4,515	3,000	(1,515)	3,000	(1,515)
6140 COMPUTER SOFTWARE	-	-	-	6,500	6,500
6150 MEETING EXPENSE	143	208	66	250	107
7000 HEAT	91,329	108,333	17,005	130,000	38,671
7010 ELECTRICAL	405,073	491,008	85,936	589,210	184,137
7020 WATER	38,379	47,146	8,767	56,575	18,196
7030 BLDG/FACILITY MAINT	29,283	35,417	6,133	42,500	13,217
7060 BLDG/FACILITY RENOV	25,735	83,333	57,598	100,000	74,265
7070 BLDG/FACILITY RENTAL	161,372	170,917	9,545	205,100	43,728
7080 PLANT MAINTENANCE	9,336	12,500	3,164	15,000	5,664
7100 MAINT. TOOLS/EQUIP	4,524	2,917	(1,607)	3,500	(1,024)
7110 SECURITY	42,888	47,917	5,029	57,500	14,612
7120 PROPERTY TAXES	27,855	28,000	145	28,000	145
7540 VEH/EQUIP RENTAL	4,836	2,083	(2,752)	2,500	(2,336)
8000 OPERATIONAL EQUIP	-	2,083	2,083	2,500	2,500
8010 OPERATIONAL MATERIALS/S	135,358	121,350	(14,008)	121,350	(14,008)
8020 MAINTENANCE EQUIP	-	1,667	1,667	2,000	2,000
8040 COMM EQUIP LINES (GPS)	3,135	3,667	532	4,400	1,265
8090 UNIFORMS/CLOTHING	3,797	3,797	-	4,500	703
8100 PROFESSIONAL SERVICES	86,082	86,082	-	100,000	13,918
8110 CONTRACTS/AGREEMENTS	248,033	248,033	-	253,700	5,667
8130 LICENSES/PERMITS	361	833	472	1,000	639
8150 GRANTS/SUBS TO ORG	50,000	50,000	-	60,000	10,000
Total expended to date	\$ 2,832,242	\$ 3,195,771	\$ 363,528	\$ 3,734,163	\$ 901,921

Departmental

Finance

Recreation Cultural Services

Statement of Expenditures

January 31, 2025

Recreation/Cultural Services	Year to date Expended	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
GL 6000, 6010, & 6011 Wages & Benefits Including Summer Students	1,349,884	1,165,971	(183,912)	1,377,966	28,082
6020 TRAINING/EDUCATION	10,805	13,333	2,528	16,000	5,195
6030 TRAVEL/CONFERENCES	20,600	20,833	233	25,000	4,400
6040 PROFESSIONAL MEMBERSHIP/DU	673	3,333	2,661	4,000	3,327
6050 OFFICE SUPPLIES	6,631	6,000	(631)	6,000	(631)
6060 OFFICE EQUIPMENT	5,946	6,667	720	8,000	2,054
6080 ADVERTISING	21,833	58,333	36,501	70,000	48,167
6110 TELEPHONE/FAX	6,299	7,500	1,201	9,000	2,701
6120 PUBLICATIONS/SUBSCRIPTIONS	452	167	(285)	200	(252)
6130 COMPUTER HARDWARE	5,977	5,977	-	7,000	1,023
7070 BUILDING/FACILITY RENTAL	39,295	38,333	(962)	46,000	6,705
8000 OPERATIONAL EQUIPMENT	242,185	180,000	(62,185)	180,000	(62,185)
8025 COMMUNITY EVENTS	217,320	283,333	66,013	340,000	122,680
8150 GRANTS/SUBSIDIES TO ORGANIZ/	20,000	20,000	-	20,000	-
8160 SUSTAINABILITY EVENTS	286,186	286,186	-	356,562	70,376
8170 SUSTAINABILITY	358,601	358,601	-	500,500	141,899
Total expended to date	\$ 2,592,688	\$ 2,454,569	\$ (138,119)	\$ 2,966,228	\$ 373,540

Departmental

Finance

Recreation/Cultural Services	Year to date Assigned	10 Month Budget	10 Month Budget Variance	Annual Budget	Annual Budget Remaining
5031 PROGRAM REVENUE	25,000	25,000	-	30,000	5,000
5034 FACILITY RENTALS	3,885	6,250	(2,365)	7,500	3,615
Total Revenue To Date	\$ 28,885	\$ 31,250	\$ (2,365)	\$ 37,500	\$ 8,615

Departmental

Finance

Cape Breton Regional Municipality Water Utility
Statement of Operations - period ending Janaury 31, 2025

Revenue	Actual Janaury 31, 2025	Budget Janaury 31, 2025	Variance Janaury 31, 2025	Total Annual Budget 2024-25
Operating:				
Metered Sales	17,156,673	16,015,516	1,141,157	19,218,619
Public Fire Protection	5,896,993	5,896,993	-	7,076,391
Interest on Overdue Accounts	533,139	291,667	241,472	350,000
Other Operating Revenue	3,834	55,000	(51,166)	66,000
Total Operating Revenue	23,590,638	22,259,175	1,331,463	26,711,010
Expenditures				
Operating Expenses				
Source of Supply	436,351	475,231	38,879	570,277
Power and Pumping	1,445,660	1,752,751	307,091	2,103,301
Water Treatment	4,743,921	4,337,001	(406,920)	5,204,401
Transmission & Distribution	3,975,762	4,343,136	367,374	5,211,763
Administration & General	2,650,902	3,397,959	747,057	4,077,551
Depreciation	3,396,700	3,396,700	-	4,076,040
Taxes	1,884,710	1,734,855	(149,855)	2,081,826
Total Operating Expenses	18,534,007	19,437,633	903,626	23,325,159
Operating Profit/(Loss)	5,056,631	2,821,542	2,235,088	3,385,851

**Cape Breton Regional Municipality Water Utility
Statement of Operations - period ending January 31, 2025**

	Actual January 31, 2024	Budget January 31, 2024	Variance January 31, 2024	Total Annual Budget 2024-25
Non Operating Revenue				
Debt Charge Income	-	-	-	-
Interest Income	-	-	-	-
Amorization of Deferred Capital contribution	-	-	-	-
Total Non Operating Revenue	-	-	-	-
Non Operating Expenses				
Short term interest charges	112,500	125,000	12,500	150,000
Debt Charges				
Principal	2,073,375	2,073,375	-	2,949,454
Interest (Interest on Debentures)	364,465	364,465	-	1,065,842
Amortization of Debt Discount	-	-	-	-
Capital Expenditures out of operations	112,500	166,667	54,167	200,000
Total Non Operating Expenses	2,662,840	2,729,506	66,667	4,365,296
Non- Operating Profit/(Loss)	(2,662,840)	(2,729,506)	66,667	(4,365,296)
TOTAL UTILITY REVENUES (OPERATING & NON-OPERATING)	23,590,638	22,259,175	1,331,463	26,711,010
TOTAL UTILITY EXPENSES (OPERATING & NON-OPERATING)	21,196,846	22,167,139	970,292	27,690,455
CBRM WATER UTILITY PROFIT/(LOSS)	2,393,791	92,036	2,301,755	(979,445)
DEPARTMENT	FINANCE			



**Emergency Management
Office of the Minister**

PO Box 216, Halifax, Nova Scotia, Canada B3J 2M4 • Telephone 902-424-5550 Fax 902-424-0581 • novascotia.ca

January 17, 2025

VIA EMAIL

To: Mayors, CAOs and Wardens

Re: Moving towards Consistent and Impactful Emergency Response

Over the last few years Nova Scotia has endured generational hurricanes, wildfires and floods that have had a devastating impact on our communities and the residents we serve. That is why in the Spring 2024 the Government established the Department of Emergency Management and the Nova Scotia Guard.

In the short time I have been in the role as Minister for the Department of Emergency Management, there have been two activations of the Provincial Coordination Centre (PCC). I have witnessed how important our emergency management planning and response is to the safety of our citizens. I also know the importance of reflecting on lessons learned after each event. To this end, I am requesting that municipalities put the following protocols in place during an emergency response.

Activation of Emergency Operations Centres

Effective emergency management requires a common tiered response across all levels of government to ensure roles and accountabilities are clear. With that in mind, I felt it would be helpful to highlight how the PCC supports its various emergency management partners through its different levels of activation.

- At level 1, the PCC is **monitoring** an emergency or developing situation that may move beyond the ability of local responders to address at the municipal level. We have key staff and partners engaged so that if needed we can respond to an emergency.
- At level 2, the PCC is at **partial activation** when there is a moderate event expected, or if a current situation escalates to the point where it involves more communities or a greater risk to the public.
- At level 3, the PCC enters **full activation** when a major event involving multiple locations is happening or anticipated. At this point, many agency and government representatives are involved.

To ensure a consistent response across the Province we are requesting the following:

When the PCC activates to a level 2; municipalities in the affected area(s) also activate their local Emergency Operations Centres.

- By doing so, we can ensure that municipalities and the province are well positioned to respond rapidly and effectively to unfolding events. Recent experience has demonstrated that cell



**Emergency Management
Office of the Minister**

PO Box 216, Halifax, Nova Scotia, Canada B3J 2M4 • Telephone 902-424-5550 Fax 902-424-0581 • novascotia.ca

phones and other means of communication can be interrupted during emergency events necessitating use of the redundant communications systems found in our emergency operations centres. Best practice dictates that activation at Level 2 cannot be virtual.

When the EOC is activated, a monitored phone number is available to citizens for the duration of the activation

- When a level 2 activation occurs, it means residents may be in greater need of support that is of an important but non-urgent nature. This may include requests for help with snow removal, receiving medications or checking in on loved ones. To support residents with these types of requests it is important that they have access to a 24-hour local municipal phone number during an emergency. Any requests that cannot be met at the local level can be elevated through a Request for Assistance through the PCC. The municipal emergency contact number will be shared with our partners at 211 Nova Scotia, in the event they receive requests, and can redirect them accordingly.
- Urgent requests for immediate threat to life and property (fire/police/medical) should continue to be directed to the provincial 911 system.

Over the coming months, the department will be opening Regional Emergency Operation Centres which will support municipal REMOs through collaborative planning, training, exercising and community outreach. By introducing the protocols above, we take a step forward in building a collaborative and enhanced emergency management response across the province. My staff are available to discuss the above points with you should you have questions.

Sincerely,

Original Signed by

Kim Masland

Minister of Emergency Management



**Municipal Affairs
Office of the Minister**

PO Box 216, Halifax, Nova Scotia, Canada B3J 2M4 • Telephone 902 424-5550 Fax 902 424-0581 • novascotia.ca

March 7, 2025

Dear Mayors and Wardens:

I am writing to inform you that the Minimum Planning Regulations under Section 214 of the *Municipal Government Act* (MGA) and Section 229 of the *Halifax Regional Municipality Charter* (HRMC) have been amended to implement a maximum setback for commercial wind turbines.

The new regulations will require that the maximum distance between a commercial wind turbine and a dwelling cannot be more than either four times the height of the turbine, or the distance needed to keep noise levels below 40 decibels outside the home and limit shadow flicker to no more than 30 minutes a day or 30 hours a year.

Additionally, the amendments stipulate that visual impact or aesthetic appearance of a wind turbine development is not a matter Council can consider prior to approval.

The Government of Nova Scotia is committed to reaching 80% renewables by 2030. These regulatory amendments will support this goal by providing consistent standards across Nova Scotia's municipalities, making it easier for wind energy projects to move forward, while also protecting residents from negative impacts from wind development projects such as noise and shadows.

You can find the updated Minimum Planning Regulations using the following links:

- *Halifax Regional Municipality Charter*
<https://novascotia.ca/just/regulations/rxaa-l.htm#hrmcmpr>
- *Municipal Government Act*
<https://novascotia.ca/just/regulations/rxam-z.htm#mgampr>

I have also included a Question-and-Answer document that provides further information about the updated regulations.

I want to thank you for taking the time to participate in the online survey from earlier this summer. Your feedback was invaluable throughout the regulation development process.

Sincerely,

Original Signed by

Honourable John A. Lohr
Minister of Municipal Affairs and Housing

c: Juanita Spencer, NSFM
Chief Administrative Officers

Wind Turbine Setbacks

Summary of Changes

The Department of Municipal Affairs is making amendments to the Minimum Planning Requirements Regulations under Section 214 of the *Municipal Government Act* (MGA) and Section 229 of the *Halifax Regional Municipality Charter* (HRMC) to implement a provincial standard for wind turbine setbacks.

The new regulations will require that the maximum distance between a commercial wind turbine and a dwelling cannot be more than either four times the height of the turbine or the distance needed to keep noise levels below 40 decibels outside the home and limit shadow flicker to no more than 30 minutes a day or 30 hours a year.

Additionally, the amendments stipulate that visual impact or aesthetic appearance of a wind turbine development is not a matter Council can consider prior to approval.

Nova Scotia is committed to reaching 80% renewables by 2030. These changes support this goal by providing consistent standards across Nova Scotia's municipalities, making it easier for wind energy projects to move forward while protecting residents from negative impacts from wind development projects such as noise and shadows.

FAQ

Q: What are the benefits of Wind Energy in Nova Scotia

Wind energy does not result in emissions that cause the health problems associated with fossil fuels, such as sulfur dioxide, nitrous oxide, mercury, or the environmental problems that come from carbon dioxide - one of the greenhouse gases that contribute to climate change. Every megawatt of wind energy can reduce our greenhouse gas emissions by as much as 2,500 tonnes per year—enough clean energy to power 350–400 Nova Scotian homes.

Wind energy does not use up natural resources. Capturing and transforming the energy of wind into the energy of electricity is infinitely renewable.

Nova Scotia has legislated goals in the *Environmental Goals and Climate Change Reduction Act* (PDF) to get off coal and have 80% of electricity generated with renewables by 2030 – and to reach net zero by 2050. [Learn more here.](#)

Q: Should residents be concerned about the resulting noise and light flicker of Wind Turbines? What about concerns with the turbines causing illness?

It's important to remember that potential wind farms over 2 megawatts must undergo an environmental assessment which requires companies to identify the benefits of their project, its potential impacts on the environment and human health, and their plans to mitigate impacts. Projects must also obtain other required authorizations, permits and permissions from various levels of government before being built. There is no scientific evidence to support the belief that wind turbines cause illnesses.

The proposed regulatory changes will ensure municipalities have consistent standards regarding wind turbine setback distances that will ensure that residents will not be impacted by noise and light flicker.

Q: What about the threat to migratory birds that turbines present?

Wind turbines are attributable to less bird deaths than cats and tall buildings. Consideration of potential impacts to migratory birds as a result of a wind turbine project are included within the Government of Nova Scotia's environmental assessment process. Companies must ensure that they comply with federal migratory bird legislation.

Q: Why is the Nova Scotia Government Making this change?

Wind turbines do create noise and may not be appropriate for all locations. The Government of Nova Scotia is making this change to ensure that wind projects are properly developed and managed consistently across all municipalities.

Q: How would distance required for sound and shadow flicker be established?

Distance for sound and shadow flicker is based on project specific factors. The provincial Environmental Assessment process considers these factors prior to granting approval of commercial Wind Turbine projects (at least 2MW). A municipality may decide to incorporate the *Minimum Planning Requirements Regulations* about setbacks from wind turbines to dwellings, as written, into their Planning Documents for ease of implementation.

Q: How does a municipality determine if their existing requirements are consistent with the proposed maximums?

We understand that many municipalities who regulate wind turbines, have policies or bylaws including a distance setback (i.e., Kms). These policies or bylaws may be contrary to the *Minimum Planning Requirements Regulations* amendments. The Provincial Planners supporting your region and the NRR contact provided can help you consider how your existing requirements relate to the amendments to the *Minimum Planning Requirements Regulations*. You should also seek advice from your solicitor should you have questions regarding the regulations.

Q: Will there be a deadline for when municipalities that have existing wind requirements should be consistent with the new requirements?

There is no specific deadline set. It is expected that municipalities bring their setback requirements in line with the newly amended *Minimum Planning Requirements Regulations* as soon as reasonably possible.

Sharon MacSween

From: Christa L. Dicks
Sent: March 12, 2025 1:35 PM
To: Sharon MacSween
Subject: FW: [EXTERNAL]- Nova Scotia Approves the Built Environment Accessibility Standard

From: Accessibility Directorate <Accessibility@novascotia.ca>
Sent: March 12, 2025 1:34 PM
Subject: [EXTERNAL]- Nova Scotia Approves the Built Environment Accessibility Standard

[EXTERNAL] CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

The Built Environment Accessibility Standard was approved, making it Nova Scotia's first accessibility standard under the Accessibility Act!

Government has approved the standard this week. This is the first of six accessibility standards that Government has committed to enacting as regulations under the *Accessibility Act*.

The Built Environment Accessibility Standard is focused on accessibility of outdoor and recreational spaces. It introduces technical design requirements for new and redeveloped infrastructure starting April 1, 2026, as well as new accessibility planning requirements which are due April 1, 2026. Learn more at the [Accessibility Directorate's website](#).

Accessibility of buildings has been addressed through [amendments to the Nova Scotia Building Code Regulations](#). ***Together, the Built Environment Accessibility Standard and the Nova Scotia Building Code will make a more accessible built environment in Nova Scotia.***

Nova Scotians have been engaged throughout the standard development process. This work could not have been achieved without the invaluable contributions of [Nova Scotia's Accessibility Advisory Board](#) and its Built Environment Standard Development Committee.

The Accessibility Directorate will support organizations to understand and comply with the requirements of the standard. A series of awareness presentations will be made available. Materials are [available online](#), including an overview of the standard, a description of the standard in plain language and in ASL, and videos about the standard.

This an exciting milestone in our efforts to create a more accessible province and represents a significant step toward ensuring that all Nova Scotians can participate and thrive.

Nova Scotia Accessibility Directorate

Department of Justice

Phone: 902-424-8280

Website: <https://novascotia.ca/accessibility/>

Email: accessibility@novascotia.ca

Access includes everyone

[Accessible.novascotia.ca](https://accessible.novascotia.ca)





CBRM

A Community of Communities

Cape Breton Regional Municipality

320 Esplanade
Sydney, Nova Scotia
B1P 7B9
Tel: 902-563-5010

*Office of Christa Dicks
Municipal Clerk*

e-mail: ClerksOffice@cbrm.ns.ca
web site: www.cbrm.ns.ca

March 12, 2025

**Solarbank
803-505 Consumers Rd
Toronto, ON M2J 4V8**

Re: Letter of Support for Submission to Nova Scotia Community Solar Program

To Whom it May Concern:

Please accept this letter on behalf of CBRM Council in support of the proposed Community Solar Project, presented by SolarBank Corp on behalf of 4650799 Nova Scotia Ltd., scheduled for submission to the Nova Scotia Community Solar Program.

As outlined in the presentation, the NS-Eskasoni Rd project promises to provide clean, renewable energy. Members of CBRM Council have reviewed the proposed project's outline, including the background information, site location details, community engagement plan, and the benefits it offers.

We are aware that a Municipal support resolution or letter is a prerequisite for project submission. The CBRM Council supports this initiative as presented, finding it aligned with our community's values and objectives, particularly appreciating the dedication to community engagement. As you are aware, projects must meet all CBRM Planning and Development requirements.

Should you or any members of your team have any questions regarding this letter or CBRM Council support, please contact us at 902-563-5010.

Sincerely,

Original Signed by _____
Christa Dicks
Municipal Clerk
/slm

Cc: CBRM Mayor and Council
Demetri Kachafanas, Interim Chief Administrative Officer
Tyson Simms, Director of Planning and Development
Mila Simon, Ina Lila, Tracy Zheng, Joel MacNeil, SolarBank Corp

